

Heartland MLS Statistics - Kansas Total

Month of June 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,513	324	305	124	75	8,645
New Listings This Month	1,386	237	165	57	42	4,713
Show for Backup This Month	163	23	12	8	7	573
Pending Contracts						
Current Month 2019	986	197	114	32	25	3,360
Current Month 2018	1,156	172	127	64	27	4,023
Difference	-170	25	-13	-32	-2	-663
% Change	-15%	15%	-10%	-50%	-7%	-16%
Year To Date 2019	6,028	999	651	254	169	20,224
Year To Date 2018	6,281	946	709	304	175	21,759
Difference	-253	53	-58	-50	-6	-1,535
% Change	-4%	6%	-8%	-16%	-3%	-7%
Closed Sales						
Current Month 2019	1,304	203	130	60	23	4,102
Current Month 2018	1,365	168	147	63	36	4,335
Difference	-61	35	-17	-3	-13	-233
% Change	-4%	21%	-12%	-5%	-36%	-5%
Year To Date 2019	5,347	903	574	246	158	18,182
Year To Date 2018	5,532	859	621	261	154	19,522
Difference	-185	44	-47	-15	4	-1,340
% Change	-3%	5%	-8%	-6%	3%	-7%
Average Sale Price						
Current Month 2019	\$364,118	\$155,886	\$246,624	\$247,343	\$168,339	\$264,283
Current Month 2018	\$344,166	\$152,913	\$220,357	\$244,513	\$186,727	\$251,643
Difference	19,952	2,973	26,268	2,829	-18,388	12,640
% Change	6%	2%	12%	1%	-10%	5%
Year To Date 2019	\$344,997	\$151,960	\$226,091	\$237,813	\$157,167	\$251,219
Year To Date 2018	\$332,447	\$145,703	\$215,263	\$214,517	\$157,716	\$238,715
Difference	12,550	6,257	10,828	23,296	-549	12,504
% Change	4%	4%	5%	11%	0%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of June 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	743	38	84	6	7	1,879
New Listings This Month	108	5	12	5	5	326
Show for Backup This Month	4	1	1	0	0	27
Pending Contracts						
Current Month 2019	87	7	14	4	2	275
Current Month 2018	115	7	11	2	0	328
Difference	-28	0	3	2	0	-53
% Change	-24%	0%	27%	100%	0%	-16%
Year To Date 2019	730	57	81	18	6	2,049
Year To Date 2018	814	61	102	22	4	2,350
Difference	-84	-4	-21	-4	2	-301
% Change	-10%	-7%	-21%	-18%	50%	-13%
Closed Sales						
Current Month 2019	148	12	14	5	2	375
Current Month 2018	165	10	14	6	0	445
Difference	-17	2	0	-1	0	-70
% Change	-10%	20%	0%	-17%	0%	-16%
Year To Date 2019	675	54	76	21	5	1,875
Year To Date 2018	778	65	81	23	2	2,184
Difference	-103	-11	-5	-2	3	-309
% Change	-13%	-17%	-6%	-9%	150%	-14%
Average Sale Price						
Current Month 2019	\$535,397	\$265,669	\$307,201	\$307,016	\$201,450	\$415,133
Current Month 2018	\$499,255	\$286,812	\$340,740	\$278,805		\$396,388
Difference	36,143	-21,143	-33,539	28,211		18,745
% Change	7%	-7%	-10%	10%		5%
Year To Date 2019	\$503,833	\$276,971	\$325,541	\$286,871	\$183,780	\$400,677
Year To Date 2018	\$472,344	\$291,972	\$305,117	\$268,523	\$176,250	\$380,333
Difference	31,489	-15,001	20,424	18,348	7,530	20,344
% Change	7%	-5%	7%	7%	4%	5%

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Heartland MLS Statistics - Kansas Resale

Month of June 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,770	286	221	118	68	6,765
New Listings This Month	1,278	232	153	52	37	4,387
Show for Backup This Month	159	22	11	8	7	546
Pending Contracts						
Current Month 2019	899	190	100	28	23	3,085
Current Month 2018	1,041	165	116	62	27	3,695
Difference	-142	25	-16	-34	-4	-610
% Change	-14%	15%	-14%	-55%	-15%	-17%
Year To Date 2019	5,298	942	570	236	163	18,174
Year To Date 2018	5,467	885	607	282	171	19,408
Difference	-169	57	-37	-46	-8	-1,234
% Change	-3%	6%	-6%	-16%	-5%	-6%
Closed Sales						
Current Month 2019	1,156	191	116	55	21	3,726
Current Month 2018	1,200	158	133	57	36	3,889
Difference	-44	33	-17	-2	-15	-163
% Change	-4%	21%	-13%	-4%	-42%	-4%
Year To Date 2019	4,672	849	498	225	153	16,306
Year To Date 2018	4,754	794	540	238	152	17,337
Difference	-82	55	-42	-13	1	-1,031
% Change	-2%	7%	-8%	-5%	1%	-6%
Average Sale Price						
Current Month 2019	\$342,189	\$148,988	\$239,314	\$241,918	\$165,186	\$249,110
Current Month 2018	\$322,841	\$144,439	\$207,685	\$240,904	\$186,727	\$235,116
Difference	19,349	4,550	31,629	1,014	-21,542	13,994
% Change	6%	3%	15%	0%	-12%	6%
Year To Date 2019	\$322,049	\$144,009	\$210,914	\$233,234	\$156,297	\$234,034
Year To Date 2018	\$309,553	\$133,729	\$201,785	\$209,298	\$157,472	\$220,882
Difference	12,496	10,280	9,129	23,936	-1,175	13,152
% Change	4%	8%	5%	11%	-1%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified