

Heartland MLS Statistics - Kansas Total

Month of July 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,435	1,089	642	378	19,380
New Listings This Month	1,230	244	129	72	4,654
Pending Contracts					
Current Month 2010	429	102	59	26	1,812
Current Month 2009	812	154	88	45	2,776
Difference	-383	-52	-29	-19	-964
% Change	-47%	-34%	-33%	-42%	-35%
Year To Date 2010	4,771	876	449	207	16,705
Year To Date 2009	5,024	953	459	246	17,611
Difference	-253	-77	-10	-39	-906
% Change	-5%	-8%	-2%	-16%	-5%
Closed Sales					
Current Month 2010	508	93	48	30	1,833
Current Month 2009	949	141	80	33	3,026
Difference	-441	-48	-32	-3	-1,193
% Change	-46%	-34%	-40%	-9%	-39%
Year To Date 2010	4,645	847	410	201	16,015
Year To Date 2009	4,424	878	408	219	15,844
Difference	221	-31	2	-18	171
% Change	5%	-4%	0%	-8%	1%
Average Sale Price					
Current Month 2010	\$267,675	\$78,615	\$170,244	\$182,732	\$167,460
Current Month 2009	\$244,182	\$91,216	\$173,537	\$159,919	\$175,043
Difference	23,493	-12,601	-3,293	22,812	-7,583
% Change	10%	-14%	-2%	14%	-4%
Year To Date 2010	\$243,103	\$86,646	\$163,441	\$164,027	\$163,488
Year To Date 2009	\$241,935	\$76,328	\$160,672	\$157,490	\$160,248
Difference	1,169	10,318	2,769	6,537	3,241
% Change	0%	14%	2%	4%	2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes

Month of July 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	563	82	66	22	1,593
New Listings This Month	94	14	3	2	208
Pending Contracts					
Current Month 2010	44	6	8	1	133
Current Month 2009	71	11	16	1	228
Difference	-27	-5	-8	0	-95
% Change	-38%	-45%	-50%	0%	-42%
Year To Date 2010	524	62	68	3	1,330
Year To Date 2009	527	80	91	15	1,604
Difference	-3	-18	-23	-12	-274
% Change	-1%	-23%	-25%	-80%	-17%
Closed Sales					
Current Month 2010	44	2	9	0	105
Current Month 2009	97	14	18	0	272
Difference	-53	-12	-9	0	-167
% Change	-55%	-86%	-50%	0%	-61%
Year To Date 2010	498	61	62	4	1,285
Year To Date 2009	502	66	81	16	1,483
Difference	-4	-5	-19	-12	-198
% Change	-1%	-8%	-23%	-75%	-13%
Average Sale Price					
Current Month 2010	\$433,268	\$200,875	\$209,997		\$331,567
Current Month 2009	\$367,512	\$195,175	\$216,838		\$308,954
Difference	65,756	5,700	-6,841		22,613
% Change	18%	3%	-3%		7%
Year To Date 2010	\$363,349	\$200,057	\$227,002	\$232,534	\$294,947
Year To Date 2009	\$368,108	\$214,012	\$239,275	\$209,833	\$295,654
Difference	-4,758	-13,955	-12,272	22,701	-708
% Change	-1%	-7%	-5%	11%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale

Month of July 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,872	1,007	576	356	17,787
New Listings This Month	1,136	230	126	70	4,446
Pending Contracts					
Current Month 2010	385	96	51	25	1,679
Current Month 2009	741	143	72	44	2,548
Difference	-356	-47	-21	-19	-869
% Change	-48%	-33%	-29%	-43%	-34%
Year To Date 2010	4,247	814	381	204	15,374
Year To Date 2009	4,497	872	368	231	16,006
Difference	-250	-58	13	-27	-632
% Change	-6%	-7%	4%	-12%	-4%
Closed Sales					
Current Month 2010	464	91	39	30	1,728
Current Month 2009	852	127	62	33	2,754
Difference	-388	-36	-23	-3	-1,026
% Change	-46%	-28%	-37%	-9%	-37%
Year To Date 2010	4,147	786	348	197	14,729
Year To Date 2009	3,922	811	327	203	14,360
Difference	225	-25	21	-6	369
% Change	6%	-3%	6%	-3%	3%
Average Sale Price					
Current Month 2010	\$251,972	\$75,928	\$161,070	\$182,732	\$157,488
Current Month 2009	\$230,140	\$79,756	\$160,965	\$159,919	\$161,817
Difference	21,832	-3,828	105	22,812	-4,329
% Change	9%	-5%	0%	14%	-3%
Year To Date 2010	\$228,663	\$77,844	\$152,117	\$162,636	\$151,555
Year To Date 2009	\$225,785	\$65,178	\$141,202	\$153,364	\$146,273
Difference	2,878	12,666	10,916	9,272	5,283
% Change	1%	19%	8%	6%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified