

Heartland MLS Statistics - Kansas Total

Month of July 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,651	595	525	220	153	12,595
New Listings This Month	1,251	217	137	60	32	4,553
Show for Backup This Month	286	43	15	11	3	906
Pending Contracts						
Current Month 2015	774	122	85	39	22	2,595
Current Month 2014	957	148	88	48	41	2,997
Difference	-183	-26	-3	-9	-19	-402
% Change	-19%	-18%	-3%	-19%	-46%	-13%
Year To Date 2015	7,227	982	671	341	160	22,845
Year To Date 2014	6,674	953	591	270	214	20,880
Difference	553	29	80	71	-54	1,965
% Change	8%	3%	14%	26%	-25%	9%
Closed Sales						
Current Month 2015	1,222	166	89	68	19	3,869
Current Month 2014	1,137	129	81	51	23	3,376
Difference	85	37	8	17	-4	493
% Change	7%	29%	10%	33%	-17%	15%
Year To Date 2015	6,722	930	615	324	156	21,382
Year To Date 2014	5,971	884	500	254	180	18,935
Difference	751	46	115	70	-24	2,447
% Change	13%	5%	23%	28%	-13%	13%
Average Sale Price						
Current Month 2015	\$294,932	\$121,856	\$178,897	\$173,079	\$114,754	\$211,373
Current Month 2014	\$275,157	\$104,359	\$164,834	\$180,125	\$136,856	\$204,413
Difference	19,775	17,498	14,063	-7,047	-22,102	6,960
% Change	7%	17%	9%	-4%	-16%	3%
Year To Date 2015	\$281,139	\$109,001	\$179,218	\$186,484	\$122,230	\$202,308
Year To Date 2014	\$269,288	\$92,898	\$162,240	\$161,623	\$112,836	\$190,495
Difference	11,851	16,103	16,978	24,861	9,394	11,813
% Change	4%	17%	10%	15%	8%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of July 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	547	60	70	6	0	1,451
New Listings This Month	114	11	7	2	0	304
Show for Backup This Month	8	2	4	0	0	33
Pending Contracts						
Current Month 2015	98	9	14	2	0	269
Current Month 2014	124	9	13	0	0	259
Difference	-26	0	1	0	0	10
% Change	-21%	0%	8%	0%	0%	4%
Year To Date 2015	897	56	105	9	1	2,230
Year To Date 2014	741	51	90	6	1	1,820
Difference	156	5	15	3	0	410
% Change	21%	10%	17%	50%	0%	23%
Closed Sales						
Current Month 2015	131	7	14	2	0	323
Current Month 2014	96	4	11	2	0	281
Difference	35	3	3	0	0	42
% Change	36%	75%	27%	0%	0%	15%
Year To Date 2015	776	51	91	7	1	1,905
Year To Date 2014	622	46	60	5	1	1,567
Difference	154	5	31	2	0	338
% Change	25%	11%	52%	40%	0%	22%
Average Sale Price						
Current Month 2015	\$432,007	\$232,346	\$298,900	\$300,975		\$358,508
Current Month 2014	\$440,747	\$233,345	\$252,157	\$282,475		\$362,373
Difference	-8,740	-999	46,743	18,500		-3,864
% Change	-2%	0%	19%	7%		-1%
Year To Date 2015	\$440,308	\$232,824	\$262,225	\$264,836	\$110,000	\$356,411
Year To Date 2014	\$429,664	\$227,955	\$264,377	\$302,095	\$95,000	\$354,469
Difference	10,644	4,868	-2,152	-37,259	15,000	1,942
% Change	2%	2%	-1%	-12%	16%	1%

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Heartland MLS Statistics - Kansas Resale

Month of July 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,104	535	455	214	153	11,142
New Listings This Month	1,137	206	130	58	32	4,249
Show for Backup This Month	278	41	11	11	3	873
Pending Contracts						
Current Month 2015	676	113	71	37	22	2,326
Current Month 2014	833	139	75	48	41	2,738
Difference	-157	-26	-4	-11	-19	-412
% Change	-19%	-19%	-5%	-23%	-46%	-15%
Year To Date 2015	6,330	926	566	332	159	20,614
Year To Date 2014	5,933	902	501	264	213	19,055
Difference	397	24	65	68	-54	1,559
% Change	7%	3%	13%	26%	-25%	8%
Closed Sales						
Current Month 2015	1,091	159	75	66	19	3,546
Current Month 2014	1,041	125	70	49	23	3,094
Difference	50	34	5	17	-4	452
% Change	5%	27%	7%	35%	-17%	15%
Year To Date 2015	5,946	879	524	317	155	19,476
Year To Date 2014	5,349	838	440	249	179	17,363
Difference	597	41	84	68	-24	2,113
% Change	11%	5%	19%	27%	-13%	12%
Average Sale Price						
Current Month 2015	\$278,473	\$116,992	\$156,497	\$169,203	\$114,754	\$197,971
Current Month 2014	\$259,887	\$100,231	\$151,112	\$175,948	\$136,856	\$190,095
Difference	18,586	16,761	5,385	-6,745	-22,102	7,876
% Change	7%	17%	4%	-4%	-16%	4%
Year To Date 2015	\$260,366	\$101,817	\$164,802	\$184,754	\$122,309	\$187,239
Year To Date 2014	\$250,638	\$85,484	\$148,312	\$158,802	\$112,936	\$175,709
Difference	9,727	16,333	16,490	25,951	9,373	11,530
% Change	4%	19%	11%	16%	8%	7%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified