

Heartland MLS Statistics - Kansas Total

Month of July 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,378	351	313	134	75	8,613
New Listings This Month	1,333	251	137	60	41	4,804
Show for Backup This Month	140	19	17	8	5	511
Pending Contracts						
Current Month 2019	947	170	117	34	32	3,299
Current Month 2018	1,021	161	92	49	26	3,693
Difference	-74	9	25	-15	6	-394
% Change	-7%	6%	27%	-31%	23%	-11%
Year To Date 2019	7,132	1,185	776	294	210	24,046
Year To Date 2018	7,302	1,107	801	353	201	25,452
Difference	-170	78	-25	-59	9	-1,406
% Change	-2%	7%	-3%	-17%	4%	-6%
Closed Sales						
Current Month 2019	1,193	185	133	47	26	3,997
Current Month 2018	1,180	188	118	75	32	4,037
Difference	13	-3	15	-28	-6	-40
% Change	1%	-2%	13%	-37%	-19%	-1%
Year To Date 2019	6,546	1,088	708	293	184	22,212
Year To Date 2018	6,712	1,047	739	336	186	23,559
Difference	-166	41	-31	-43	-2	-1,347
% Change	-2%	4%	-4%	-13%	-1%	-6%
Average Sale Price						
Current Month 2019	\$352,520	\$160,014	\$243,018	\$254,401	\$181,179	\$260,199
Current Month 2018	\$337,780	\$156,305	\$208,687	\$219,499	\$189,690	\$244,310
Difference	14,740	3,708	34,331	34,902	-8,511	15,889
% Change	4%	2%	16%	16%	-4%	7%
Year To Date 2019	\$346,366	\$153,330	\$229,201	\$240,474	\$160,560	\$252,796
Year To Date 2018	\$333,385	\$147,607	\$214,213	\$215,629	\$163,217	\$239,674
Difference	12,981	5,723	14,988	24,844	-2,657	13,122
% Change	4%	4%	7%	12%	-2%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of July 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	729	35	94	7	8	1,820
New Listings This Month	111	10	19	2	0	324
Show for Backup This Month	5	0	1	1	0	12
Pending Contracts						
Current Month 2019	86	9	10	2	2	276
Current Month 2018	111	1	6	3	2	275
Difference	-25	8	4	-1	0	1
% Change	-23%	800%	67%	-33%	0%	0%
Year To Date 2019	821	66	93	20	8	2,361
Year To Date 2018	925	62	108	25	6	2,625
Difference	-104	4	-15	-5	2	-264
% Change	-11%	6%	-14%	-20%	33%	-10%
Closed Sales						
Current Month 2019	120	8	17	3	1	327
Current Month 2018	126	10	13	2	3	349
Difference	-6	-2	4	1	-2	-22
% Change	-5%	-20%	31%	50%	-67%	-6%
Year To Date 2019	795	62	93	24	6	2,202
Year To Date 2018	904	75	94	25	5	2,533
Difference	-109	-13	-1	-1	1	-331
% Change	-12%	-17%	-1%	-4%	20%	-13%
Average Sale Price						
Current Month 2019	\$538,567	\$280,636	\$374,476	\$288,850	\$225,000	\$428,193
Current Month 2018	\$494,281	\$281,347	\$286,859	\$243,939	\$233,683	\$394,292
Difference	44,287	-710	87,617	44,911	-8,683	33,900
% Change	9%	0%	31%	18%	-4%	9%
Year To Date 2019	\$509,076	\$277,444	\$334,486	\$287,118	\$190,650	\$404,763
Year To Date 2018	\$475,402	\$290,555	\$302,592	\$266,556	\$210,710	\$382,257
Difference	33,674	-13,111	31,894	20,562	-20,060	22,506
% Change	7%	-5%	11%	8%	-10%	6%

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Heartland MLS Statistics - Kansas Resale

Month of July 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,649	316	219	127	67	6,794
New Listings This Month	1,222	241	118	58	41	4,480
Show for Backup This Month	135	19	16	7	5	499
Pending Contracts						
Current Month 2019	861	161	107	32	30	3,023
Current Month 2018	910	160	86	46	24	3,418
Difference	-49	1	21	-14	6	-395
% Change	-5%	1%	24%	-30%	25%	-12%
Year To Date 2019	6,311	1,119	683	274	202	21,684
Year To Date 2018	6,377	1,045	693	328	195	22,826
Difference	-66	74	-10	-54	7	-1,142
% Change	-1%	7%	-1%	-16%	4%	-5%
Closed Sales						
Current Month 2019	1,073	177	116	44	25	3,670
Current Month 2018	1,054	178	105	73	29	3,688
Difference	19	-1	11	-29	-4	-18
% Change	2%	-1%	10%	-40%	-14%	0%
Year To Date 2019	5,751	1,026	615	269	178	20,009
Year To Date 2018	5,808	972	645	311	181	21,025
Difference	-57	54	-30	-42	-3	-1,016
% Change	-1%	6%	-5%	-14%	-2%	-5%
Average Sale Price						
Current Month 2019	\$331,713	\$154,562	\$223,753	\$252,052	\$179,426	\$245,231
Current Month 2018	\$319,071	\$149,281	\$199,009	\$218,830	\$185,139	\$230,117
Difference	12,642	5,281	24,744	33,223	-5,713	15,114
% Change	4%	4%	12%	15%	-3%	7%
Year To Date 2019	\$323,873	\$145,830	\$213,280	\$236,312	\$159,546	\$236,073
Year To Date 2018	\$311,280	\$136,577	\$201,333	\$211,536	\$161,905	\$222,502
Difference	12,593	9,253	11,947	24,777	-2,359	13,571
% Change	4%	7%	6%	12%	-1%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified