

## Heartland MLS Statistics - Kansas Total

Month of July 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	1,513	204	172	76	56	5,377
<b>New Listings This Month</b>	1,397	216	127	59	49	4,794
<b>Show for Backup This Month</b>	121	25	9	7	5	483
<b>Pending Contracts</b>						
Current Month 2020	1,140	164	114	55	32	3,813
Current Month 2019	1,086	180	133	42	34	3,783
Difference	54	-16	-19	13	-2	30
% Change	5%	-9%	-14%	31%	-6%	1%
Year To Date 2020	7,224	1,130	799	341	219	24,927
Year To Date 2019	7,281	1,187	794	305	209	24,628
Difference	-57	-57	5	36	10	299
% Change	-1%	-5%	1%	12%	5%	1%
<b>Closed Sales</b>						
Current Month 2020	1,340	190	157	74	41	4,516
Current Month 2019	1,211	188	135	48	26	4,073
Difference	129	2	22	26	15	443
% Change	11%	1%	16%	54%	58%	11%
Year To Date 2020	6,380	1,024	717	307	198	22,215
Year To Date 2019	6,580	1,090	711	294	184	22,432
Difference	-200	-66	6	13	14	-217
% Change	-3%	-6%	1%	4%	8%	-1%
<b>Average Sale Price</b>						
Current Month 2020	\$393,359	\$189,227	\$268,363	\$268,355	\$191,076	\$288,978
Current Month 2019	\$351,666	\$160,375	\$242,288	\$253,059	\$181,179	\$259,095
Difference	41,693	28,852	26,075	15,296	9,897	29,882
% Change	12%	18%	11%	6%	5%	12%
Year To Date 2020	\$368,961	\$168,055	\$250,955	\$244,226	\$185,938	\$267,492
Year To Date 2019	\$346,268	\$153,522	\$229,040	\$240,302	\$160,560	\$252,064
Difference	22,694	14,533	21,915	3,924	25,378	15,429
% Change	7%	9%	10%	2%	16%	6%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

## Heartland MLS Statistics - Kansas New Homes

Month of July 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	492	28	46	9	3	1,278
<b>New Listings This Month</b>	198	15	12	1	1	468
<b>Show for Backup This Month</b>	7	0	1	0	0	23
<b>Pending Contracts</b>						
Current Month 2020	208	17	25	1	1	517
Current Month 2019	93	9	12	3	2	306
Difference	115	8	13	-2	-1	211
% Change	124%	89%	108%	-67%	-50%	69%
Year To Date 2020	1,100	81	143	19	11	3,175
Year To Date 2019	825	67	95	21	8	2,394
Difference	275	14	48	-2	3	781
% Change	33%	21%	51%	-10%	38%	33%
<b>Closed Sales</b>						
Current Month 2020	153	16	30	9	2	473
Current Month 2019	121	8	17	3	1	331
Difference	32	8	13	6	1	142
% Change	26%	100%	76%	200%	100%	43%
Year To Date 2020	873	61	124	20	11	2,529
Year To Date 2019	799	62	93	24	6	2,210
Difference	74	-1	31	-4	5	319
% Change	9%	-2%	33%	-17%	83%	14%
<b>Average Sale Price</b>						
Current Month 2020	\$534,911	\$312,222	\$332,903	\$222,534	\$207,000	\$431,294
Current Month 2019	\$538,455	\$280,636	\$374,476	\$288,850	\$225,000	\$426,180
Difference	-3,543	31,586	-41,573	-66,316	-18,000	5,114
% Change	-1%	11%	-11%	-23%	-8%	1%
Year To Date 2020	\$521,805	\$300,413	\$336,768	\$270,958	\$210,489	\$416,250
Year To Date 2019	\$509,178	\$277,444	\$334,486	\$287,118	\$190,650	\$404,603
Difference	12,627	22,969	2,282	-16,160	19,839	11,646
% Change	2%	8%	1%	-6%	10%	3%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

## Heartland MLS Statistics - Kansas Resale

Month of July 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	1,021	176	126	67	53	4,090
<b>New Listings This Month</b>	1,199	201	115	58	48	4,326
<b>Show for Backup This Month</b>	114	25	8	7	5	460
<b>Pending Contracts</b>						
Current Month 2020	932	147	89	54	31	3,294
Current Month 2019	993	171	121	39	32	3,467
Difference	-61	-24	-32	15	-1	-173
% Change	-6%	-14%	-26%	38%	-3%	-5%
Year To Date 2020	6,124	1,049	656	322	208	21,721
Year To Date 2019	6,456	1,120	699	284	201	22,145
Difference	-332	-71	-43	38	7	-424
% Change	-5%	-6%	-6%	13%	3%	-2%
<b>Closed Sales</b>						
Current Month 2020	1,187	174	127	65	39	4,043
Current Month 2019	1,090	180	118	45	25	3,722
Difference	97	-6	9	20	14	321
% Change	9%	-3%	8%	44%	56%	9%
Year To Date 2020	5,507	963	593	287	187	19,653
Year To Date 2019	5,781	1,028	618	270	178	20,122
Difference	-274	-65	-25	17	9	-469
% Change	-5%	-6%	-4%	6%	5%	-2%
<b>Average Sale Price</b>						
Current Month 2020	\$375,114	\$177,917	\$253,118	\$274,700	\$190,259	\$272,328
Current Month 2019	\$330,931	\$155,030	\$223,244	\$250,673	\$179,426	\$245,050
Difference	44,183	22,887	29,874	24,026	10,833	27,277
% Change	13%	15%	13%	10%	6%	11%
Year To Date 2020	\$344,732	\$159,671	\$233,011	\$242,363	\$184,494	\$248,605
Year To Date 2019	\$323,751	\$146,048	\$213,171	\$236,141	\$159,546	\$236,065
Difference	20,980	13,623	19,839	6,222	24,949	12,540
% Change	6%	9%	9%	3%	16%	5%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**