

Heartland MLS Statistics - Kansas Total

Month of August 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,877	1,162	600	401	20,300
New Listings This Month	1,120	256	96	73	4,289
Pending Contracts					
Current Month 2010	408	110	48	21	1,818
Current Month 2009	848	146	61	38	2,830
Difference	-440	-36	-13	-17	-1,012
% Change	-52%	-25%	-21%	-45%	-36%
Year To Date 2010	5,304	996	497	234	18,744
Year To Date 2009	5,871	1,099	520	284	20,436
Difference	-567	-103	-23	-50	-1,692
% Change	-10%	-9%	-4%	-18%	-8%
Closed Sales					
Current Month 2010	540	113	54	23	1,924
Current Month 2009	753	141	69	35	2,631
Difference	-213	-28	-15	-12	-707
% Change	-28%	-20%	-22%	-34%	-27%
Year To Date 2010	5,206	963	464	225	17,992
Year To Date 2009	5,177	1,019	477	254	18,472
Difference	29	-56	-13	-29	-480
% Change	1%	-5%	-3%	-11%	-3%
Average Sale Price					
Current Month 2010	\$248,858	\$79,338	\$156,345	\$113,941	\$163,842
Current Month 2009	\$237,054	\$89,272	\$174,039	\$165,768	\$164,672
Difference	11,804	-9,934	-17,694	-51,826	-830
% Change	5%	-11%	-10%	-31%	-1%
Year To Date 2010	\$243,704	\$85,762	\$162,616	\$158,880	\$163,572
Year To Date 2009	\$241,309	\$78,119	\$162,606	\$158,630	\$160,902
Difference	2,395	7,643	10	250	2,669
% Change	1%	10%	0%	0%	2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes

Month of August 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	570	82	53	20	1,640
New Listings This Month	80	17	7	1	231
Pending Contracts					
Current Month 2010	47	2	7	1	128
Current Month 2009	105	14	7	1	253
Difference	-58	-12	0	0	-125
% Change	-55%	-86%	0%	0%	-49%
Year To Date 2010	572	64	75	4	1,457
Year To Date 2009	632	94	98	16	1,854
Difference	-60	-30	-23	-12	-397
% Change	-9%	-32%	-23%	-75%	-21%
Closed Sales					
Current Month 2010	52	3	6	0	131
Current Month 2009	60	12	15	1	196
Difference	-8	-9	-9	0	-65
% Change	-13%	-75%	-60%	0%	-33%
Year To Date 2010	550	64	68	4	1,416
Year To Date 2009	563	78	96	17	1,680
Difference	-13	-14	-28	-13	-264
% Change	-2%	-18%	-29%	-76%	-16%
Average Sale Price					
Current Month 2010	\$355,182	\$190,896	\$224,133		\$313,007
Current Month 2009	\$374,577	\$218,610	\$254,877	\$154,000	\$304,362
Difference	-19,396	-27,714	-30,744		8,645
% Change	-5%	-13%	-12%		3%
Year To Date 2010	\$362,577	\$199,627	\$226,749	\$232,534	\$296,366
Year To Date 2009	\$369,183	\$214,719	\$241,713	\$206,549	\$296,842
Difference	-6,605	-15,092	-14,963	25,985	-476
% Change	-2%	-7%	-6%	13%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale
Month of August 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,307	1,080	547	381	18,660
New Listings This Month	1,040	239	89	72	4,058
Pending Contracts					
Current Month 2010	361	108	41	20	1,690
Current Month 2009	743	132	54	37	2,577
Difference	-382	-24	-13	-17	-887
% Change	-51%	-18%	-24%	-46%	-34%
Year To Date 2010	4,732	932	422	230	17,286
Year To Date 2009	5,239	1,004	422	268	18,581
Difference	-507	-72	0	-38	-1,295
% Change	-10%	-7%	0%	-14%	-7%
Closed Sales					
Current Month 2010	488	110	48	23	1,793
Current Month 2009	693	129	54	34	2,435
Difference	-205	-19	-6	-11	-642
% Change	-30%	-15%	-11%	-32%	-26%
Year To Date 2010	4,656	899	396	221	16,575
Year To Date 2009	4,614	940	381	237	16,791
Difference	42	-41	15	-16	-216
% Change	1%	-4%	4%	-7%	-1%
Average Sale Price					
Current Month 2010	\$237,528	\$76,296	\$147,871	\$113,941	\$152,944
Current Month 2009	\$225,147	\$77,241	\$151,583	\$166,114	\$153,428
Difference	12,382	-945	-3,712	-52,173	-484
% Change	5%	-1%	-2%	-31%	0%
Year To Date 2010	\$229,662	\$77,656	\$151,603	\$157,547	\$151,815
Year To Date 2009	\$225,706	\$66,834	\$142,673	\$155,193	\$147,309
Difference	3,956	10,822	8,930	2,354	4,506
% Change	2%	16%	6%	2%	3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified