

## Heartland MLS Statistics - Kansas Total

Month of August 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,621	555	470	210	137	12,186
<b>New Listings This Month</b>	1,067	185	115	73	40	4,010
<b>Show for Backup This Month</b>	273	40	24	12	1	885
<b>Pending Contracts</b>						
Current Month 2015	636	114	88	35	31	2,471
Current Month 2014	835	134	79	30	20	2,764
Difference	-199	-20	9	5	11	-293
% Change	-24%	-15%	11%	17%	55%	-11%
Year To Date 2015	8,149	1,129	775	386	196	26,100
Year To Date 2014	7,509	1,086	670	300	234	23,645
Difference	640	43	105	86	-38	2,455
% Change	9%	4%	16%	29%	-16%	10%
<b>Closed Sales</b>						
Current Month 2015	1,070	143	100	46	27	3,322
Current Month 2014	989	147	83	39	41	3,103
Difference	81	-4	17	7	-14	219
% Change	8%	-3%	20%	18%	-34%	7%
Year To Date 2015	7,805	1,075	715	370	183	24,733
Year To Date 2014	6,961	1,031	583	293	221	22,039
Difference	844	44	132	77	-38	2,694
% Change	12%	4%	23%	26%	-17%	12%
<b>Average Sale Price</b>						
Current Month 2015	\$285,461	\$100,244	\$187,641	\$190,807	\$124,307	\$205,460
Current Month 2014	\$276,368	\$108,894	\$164,675	\$237,002	\$112,334	\$199,947
Difference	9,093	-8,651	22,966	-46,195	11,974	5,514
% Change	3%	-8%	14%	-19%	11%	3%
Year To Date 2015	\$281,664	\$107,890	\$180,396	\$187,021	\$122,536	\$202,772
Year To Date 2014	\$270,304	\$95,179	\$162,587	\$171,656	\$112,743	\$191,833
Difference	11,359	12,711	17,809	15,365	9,794	10,940
% Change	4%	13%	11%	9%	9%	6%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

**Heartland MLS Statistics - Kansas New Homes**  
**Month of August 2015**

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	541	56	65	9	0	1,460
<b>New Listings This Month</b>	122	15	14	5	0	363
<b>Show for Backup This Month</b>	10	1	3	1	0	36
<b>Pending Contracts</b>						
Current Month 2015	90	4	14	0	0	239
Current Month 2014	76	4	10	0	0	205
Difference	14	0	4	0	0	34
% Change	18%	0%	40%	0%	0%	17%
Year To Date 2015	997	64	123	9	1	2,497
Year To Date 2014	817	54	100	6	1	2,024
Difference	180	10	23	3	0	473
% Change	22%	19%	23%	50%	0%	23%
<b>Closed Sales</b>						
Current Month 2015	120	8	14	1	0	293
Current Month 2014	102	8	9	0	0	268
Difference	18	0	5	0	0	25
% Change	18%	0%	56%	0%	0%	9%
Year To Date 2015	896	59	105	8	1	2,201
Year To Date 2014	724	54	69	5	1	1,835
Difference	172	5	36	3	0	366
% Change	24%	9%	52%	60%	0%	20%
<b>Average Sale Price</b>						
Current Month 2015	\$426,609	\$197,418	\$269,314	\$215,500		\$346,871
Current Month 2014	\$424,867	\$187,553	\$274,735			\$352,539
Difference	1,741	9,866	-5,421			-5,668
% Change	0%	5%	-2%			-2%
Year To Date 2015	\$438,473	\$228,023	\$263,170	\$258,669	\$110,000	\$355,337
Year To Date 2014	\$428,988	\$221,970	\$265,728	\$302,095	\$95,000	\$354,187
Difference	9,485	6,053	-2,558	-43,426	15,000	1,150
% Change	2%	3%	-1%	-14%	16%	0%

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## Heartland MLS Statistics - Kansas Resale

Month of August 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,080	499	405	201	137	10,725
<b>New Listings This Month</b>	945	170	101	68	40	3,647
<b>Show for Backup This Month</b>	263	39	21	11	1	849
<b>Pending Contracts</b>						
Current Month 2015	546	110	74	35	31	2,231
Current Month 2014	759	130	69	30	20	2,559
Difference	-213	-20	5	5	11	-328
% Change	-28%	-15%	7%	17%	55%	-13%
Year To Date 2015	7,152	1,065	652	377	195	23,601
Year To Date 2014	6,692	1,032	570	294	233	21,616
Difference	460	33	82	83	-38	1,985
% Change	7%	3%	14%	28%	-16%	9%
<b>Closed Sales</b>						
Current Month 2015	950	135	86	45	27	3,029
Current Month 2014	887	139	74	39	41	2,835
Difference	63	-4	12	6	-14	194
% Change	7%	-3%	16%	15%	-34%	7%
Year To Date 2015	6,909	1,016	610	362	182	22,531
Year To Date 2014	6,237	977	514	288	220	20,199
Difference	672	39	96	74	-38	2,332
% Change	11%	4%	19%	26%	-17%	12%
<b>Average Sale Price</b>						
Current Month 2015	\$267,632	\$94,485	\$174,346	\$190,258	\$124,307	\$191,782
Current Month 2014	\$259,292	\$104,367	\$151,289	\$237,002	\$112,334	\$185,522
Difference	8,340	-9,882	23,056	-46,744	11,974	6,260
% Change	3%	-9%	15%	-20%	11%	3%
Year To Date 2015	\$261,328	\$100,914	\$166,148	\$185,438	\$122,605	\$187,872
Year To Date 2014	\$251,884	\$88,171	\$148,741	\$169,392	\$112,823	\$177,095
Difference	9,443	12,743	17,407	16,046	9,782	10,778
% Change	4%	14%	12%	9%	9%	6%

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