

Heartland MLS Statistics - Kansas Total

Month of August 2016

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,502	508	333	180	91	10,550
New Listings This Month	1,122	223	126	70	32	4,128
Show for Backup This Month	279	44	17	17	0	1,069
Pending Contracts						
Current Month 2016	702	122	66	31	22	2,429
Current Month 2015	886	140	106	43	32	3,221
Difference	-184	-18	-40	-12	-10	-792
% Change	-21%	-13%	-38%	-28%	-31%	-25%
Year To Date 2016	8,185	1,212	811	373	250	27,316
Year To Date 2015	8,424	1,158	794	396	197	26,893
Difference	-239	54	17	-23	53	423
% Change	-3%	5%	2%	-6%	27%	2%
Closed Sales						
Current Month 2016	1,094	162	114	57	45	3,663
Current Month 2015	1,076	144	101	46	27	3,361
Difference	18	18	13	11	18	302
% Change	2%	13%	13%	24%	67%	9%
Year To Date 2016	7,761	1,168	766	380	240	26,154
Year To Date 2015	7,837	1,083	718	372	183	24,857
Difference	-76	85	48	8	57	1,297
% Change	-1%	8%	7%	2%	31%	5%
Average Sale Price						
Current Month 2016	\$301,562	\$134,944	\$175,492	\$204,940	\$166,457	\$222,081
Current Month 2015	\$285,219	\$99,594	\$187,962	\$190,807	\$124,307	\$204,908
Difference	16,343	35,350	-12,469	14,133	42,150	17,173
% Change	6%	35%	-7%	7%	34%	8%
Year To Date 2016	\$296,390	\$127,856	\$188,011	\$210,955	\$138,865	\$214,360
Year To Date 2015	\$281,408	\$107,765	\$180,261	\$186,345	\$122,536	\$202,559
Difference	14,982	20,091	7,750	24,609	16,329	11,801
% Change	5%	19%	4%	13%	13%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of August 2016

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	619	75	42	5	1	1,574
New Listings This Month	149	20	14	1	0	393
Show for Backup This Month	11	2	0	0	0	52
Pending Contracts						
Current Month 2016	102	8	5	1	0	258
Current Month 2015	99	5	16	1	0	271
Difference	3	3	-11	0	0	-13
% Change	3%	60%	-69%	0%	0%	-5%
Year To Date 2016	1,022	102	112	17	1	2,717
Year To Date 2015	1,015	68	131	10	1	2,558
Difference	7	34	-19	7	0	159
% Change	1%	50%	-15%	70%	0%	6%
Closed Sales						
Current Month 2016	114	11	13	4	0	325
Current Month 2015	120	8	14	1	0	294
Difference	-6	3	-1	3	0	31
% Change	-5%	38%	-7%	300%	0%	11%
Year To Date 2016	863	78	105	17	1	2,409
Year To Date 2015	902	59	105	8	1	2,210
Difference	-39	19	0	9	0	199
% Change	-4%	32%	0%	113%	0%	9%
Average Sale Price						
Current Month 2016	\$505,079	\$250,772	\$249,466	\$246,175		\$385,108
Current Month 2015	\$426,609	\$197,418	\$269,314	\$215,500		\$346,313
Difference	78,470	53,353	-19,849	30,675		38,794
% Change	18%	27%	-7%	14%		11%
Year To Date 2016	\$470,483	\$256,533	\$278,308	\$248,146	\$115,000	\$370,894
Year To Date 2015	\$439,074	\$228,023	\$263,170	\$258,669	\$110,000	\$356,100
Difference	31,409	28,510	15,137	-10,523	5,000	14,794
% Change	7%	13%	6%	-4%	5%	4%

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Heartland MLS Statistics - Kansas Resale

Month of August 2016

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,883	433	291	175	90	8,976
New Listings This Month	973	203	112	69	32	3,735
Show for Backup This Month	268	42	17	17	0	1,017
Pending Contracts						
Current Month 2016	600	114	61	30	22	2,171
Current Month 2015	787	135	90	42	32	2,949
Difference	-187	-21	-29	-12	-10	-778
% Change	-24%	-16%	-32%	-29%	-31%	-26%
Year To Date 2016	7,163	1,110	699	356	249	24,599
Year To Date 2015	7,409	1,090	663	386	196	24,333
Difference	-246	20	36	-30	53	266
% Change	-3%	2%	5%	-8%	27%	1%
Closed Sales						
Current Month 2016	980	151	101	53	45	3,338
Current Month 2015	956	136	87	45	27	3,067
Difference	24	15	14	8	18	271
% Change	3%	11%	16%	18%	67%	9%
Year To Date 2016	6,898	1,090	661	363	239	23,745
Year To Date 2015	6,935	1,024	613	364	182	22,646
Difference	-37	66	48	-1	57	1,099
% Change	-1%	6%	8%	0%	31%	5%
Average Sale Price						
Current Month 2016	\$277,888	\$126,506	\$165,971	\$201,828	\$166,457	\$206,208
Current Month 2015	\$267,471	\$93,840	\$174,870	\$190,258	\$124,307	\$191,353
Difference	10,417	32,666	-8,900	11,570	42,150	14,855
% Change	4%	35%	-5%	6%	34%	8%
Year To Date 2016	\$274,609	\$118,648	\$173,668	\$209,213	\$138,965	\$198,479
Year To Date 2015	\$260,901	\$100,836	\$166,060	\$184,756	\$122,605	\$187,579
Difference	13,709	17,812	7,608	24,457	16,360	10,901
% Change	5%	18%	5%	13%	13%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified