

Heartland MLS Statistics - Kansas Total

Month of August 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,327	418	311	137	85	9,410
New Listings This Month	1,150	195	128	43	38	4,216
Show for Backup This Month	232	49	20	16	7	885
Pending Contracts						
Current Month 2017	747	119	76	40	22	2,616
Current Month 2016	963	158	75	46	23	3,330
Difference	-216	-39	1	-6	-1	-714
% Change	-22%	-25%	1%	-13%	-4%	-21%
Year To Date 2017	8,159	1,243	814	372	245	27,546
Year To Date 2016	8,496	1,266	821	389	253	28,399
Difference	-337	-23	-7	-17	-8	-853
% Change	-4%	-2%	-1%	-4%	-3%	-3%
Closed Sales						
Current Month 2017	1,098	170	111	55	37	3,741
Current Month 2016	1,123	166	116	59	45	3,738
Difference	-25	4	-5	-4	-8	3
% Change	-2%	2%	-4%	-7%	-18%	0%
Year To Date 2017	7,759	1,218	782	346	236	26,504
Year To Date 2016	7,829	1,174	774	383	240	26,337
Difference	-70	44	8	-37	-4	167
% Change	-1%	4%	1%	-10%	-2%	1%
Average Sale Price						
Current Month 2017	\$313,600	\$138,145	\$206,736	\$190,919	\$174,491	\$226,696
Current Month 2016	\$301,866	\$135,983	\$174,975	\$203,637	\$166,457	\$222,147
Difference	11,734	2,162	31,761	-12,717	8,033	4,549
% Change	4%	2%	18%	-6%	5%	2%
Year To Date 2017	\$317,024	\$131,043	\$198,997	\$203,749	\$140,323	\$226,494
Year To Date 2016	\$296,494	\$128,011	\$188,249	\$210,903	\$138,865	\$214,399
Difference	20,530	3,032	10,748	-7,154	1,458	12,095
% Change	7%	2%	6%	-3%	1%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of August 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	634	85	64	17	2	1,828
New Listings This Month	141	20	12	4	0	390
Show for Backup This Month	7	1	0	1	0	38
Pending Contracts						
Current Month 2017	97	8	11	1	0	271
Current Month 2016	112	9	5	2	0	302
Difference	-15	-1	6	-1	0	-31
% Change	-13%	-11%	120%	-50%	0%	-10%
Year To Date 2017	1,072	89	103	17	1	2,816
Year To Date 2016	1,030	112	113	17	1	2,801
Difference	42	-23	-10	0	0	15
% Change	4%	-21%	-9%	0%	0%	1%
Closed Sales						
Current Month 2017	104	11	9	0	0	307
Current Month 2016	120	12	13	4	0	335
Difference	-16	-1	-4	0	0	-28
% Change	-13%	-8%	-31%	0%	0%	-8%
Year To Date 2017	967	87	91	12	0	2,640
Year To Date 2016	875	79	105	17	1	2,427
Difference	92	8	-14	-5	0	213
% Change	11%	10%	-13%	-29%	0%	9%
Average Sale Price						
Current Month 2017	\$471,664	\$285,656	\$326,087			\$373,980
Current Month 2016	\$506,176	\$254,567	\$249,466	\$246,175		\$387,677
Difference	-34,511	31,089	76,621			-13,697
% Change	-7%	12%	31%			-4%
Year To Date 2017	\$477,485	\$270,998	\$281,909	\$273,967		\$377,999
Year To Date 2016	\$471,656	\$257,037	\$278,308	\$248,146	\$115,000	\$371,697
Difference	5,829	13,961	3,602	25,821		6,302
% Change	1%	5%	1%	10%		2%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of August 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,694	333	247	120	83	7,582
New Listings This Month	1,009	175	116	39	38	3,826
Show for Backup This Month	225	48	20	15	7	847
Pending Contracts						
Current Month 2017	650	111	65	39	22	2,345
Current Month 2016	851	149	70	44	23	3,028
Difference	-201	-38	-5	-5	-1	-683
% Change	-24%	-26%	-7%	-11%	-4%	-23%
Year To Date 2017	7,087	1,154	711	355	244	24,730
Year To Date 2016	7,466	1,154	708	372	252	25,598
Difference	-379	0	3	-17	-8	-868
% Change	-5%	0%	0%	-5%	-3%	-3%
Closed Sales						
Current Month 2017	994	159	102	55	37	3,434
Current Month 2016	1,003	154	103	55	45	3,403
Difference	-9	5	-1	0	-8	31
% Change	-1%	3%	-1%	0%	-18%	1%
Year To Date 2017	6,792	1,131	691	334	236	23,864
Year To Date 2016	6,954	1,095	669	366	239	23,910
Difference	-162	36	22	-32	-3	-46
% Change	-2%	3%	3%	-9%	-1%	0%
Average Sale Price						
Current Month 2017	\$297,062	\$127,940	\$196,205	\$190,919	\$174,491	\$213,529
Current Month 2016	\$277,422	\$126,743	\$165,573	\$200,543	\$166,457	\$205,851
Difference	19,640	1,197	30,631	-9,624	8,033	7,677
% Change	7%	1%	19%	-5%	5%	4%
Year To Date 2017	\$294,178	\$120,277	\$188,078	\$201,226	\$140,323	\$209,733
Year To Date 2016	\$274,454	\$118,703	\$174,114	\$209,173	\$138,965	\$198,432
Difference	19,724	1,574	13,963	-7,947	1,358	11,301
% Change	7%	1%	8%	-4%	1%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified