

Heartland MLS Statistics - Kansas Total

Month of August 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,451	354	306	131	74	8,885
New Listings This Month	1,248	214	129	54	43	4,553
Show for Backup This Month	120	24	13	3	1	491
Pending Contracts						
Current Month 2019	877	148	102	51	31	3,134
Current Month 2018	950	189	99	50	33	3,502
Difference	-73	-41	3	1	-2	-368
% Change	-8%	-22%	3%	2%	-6%	-11%
Year To Date 2019	8,165	1,337	893	353	241	27,671
Year To Date 2018	8,251	1,296	900	403	234	28,952
Difference	-86	41	-7	-50	7	-1,281
% Change	-1%	3%	-1%	-12%	3%	-4%
Closed Sales						
Current Month 2019	1,160	193	125	39	39	3,983
Current Month 2018	1,136	183	117	46	26	4,070
Difference	24	10	8	-7	13	-87
% Change	2%	5%	7%	-15%	50%	-2%
Year To Date 2019	7,715	1,281	834	333	223	26,235
Year To Date 2018	7,848	1,230	856	382	212	27,629
Difference	-133	51	-22	-49	11	-1,394
% Change	-2%	4%	-3%	-13%	5%	-5%
Average Sale Price						
Current Month 2019	\$353,348	\$167,997	\$243,957	\$226,915	\$177,299	\$259,303
Current Month 2018	\$344,336	\$139,953	\$206,303	\$216,261	\$175,046	\$242,693
Difference	9,012	28,043	37,654	10,654	2,253	16,609
% Change	3%	20%	18%	5%	1%	7%
Year To Date 2019	\$347,387	\$155,759	\$231,434	\$238,734	\$163,487	\$253,835
Year To Date 2018	\$334,970	\$146,468	\$213,132	\$215,705	\$164,668	\$240,119
Difference	12,417	9,291	18,302	23,029	-1,180	13,716
% Change	4%	6%	9%	11%	-1%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of August 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	761	41	97	13	6	1,919
New Listings This Month	161	9	26	1	5	431
Show for Backup This Month	1	0	1	0	0	20
Pending Contracts						
Current Month 2019	118	7	17	1	1	295
Current Month 2018	92	14	13	5	0	273
Difference	26	-7	4	-4	0	22
% Change	28%	-50%	31%	-80%	0%	8%
Year To Date 2019	949	74	112	22	9	2,697
Year To Date 2018	1,016	76	121	30	6	2,897
Difference	-67	-2	-9	-8	3	-200
% Change	-7%	-3%	-7%	-27%	50%	-7%
Closed Sales						
Current Month 2019	119	10	10	3	1	347
Current Month 2018	126	7	14	0	0	337
Difference	-7	3	-4	0	0	10
% Change	-6%	43%	-29%	0%	0%	3%
Year To Date 2019	915	72	103	27	7	2,552
Year To Date 2018	1,030	82	108	25	5	2,870
Difference	-115	-10	-5	2	2	-318
% Change	-11%	-12%	-5%	8%	40%	-11%
Average Sale Price						
Current Month 2019	\$554,292	\$347,641	\$327,262	\$319,833	\$178,000	\$430,488
Current Month 2018	\$515,437	\$229,323	\$285,945			\$409,096
Difference	38,856	118,318	41,317			21,392
% Change	8%	52%	14%			5%
Year To Date 2019	\$514,974	\$287,194	\$333,785	\$290,753	\$188,843	\$408,127
Year To Date 2018	\$480,299	\$285,328	\$300,434	\$266,556	\$210,710	\$385,408
Difference	34,675	1,865	33,350	24,197	-21,867	22,718
% Change	7%	1%	11%	9%	-10%	6%

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Heartland MLS Statistics - Kansas Resale

Month of August 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,690	313	209	118	68	6,966
New Listings This Month	1,087	205	103	53	38	4,122
Show for Backup This Month	119	24	12	3	1	471
Pending Contracts						
Current Month 2019	759	141	85	50	30	2,838
Current Month 2018	858	175	86	45	33	3,227
Difference	-99	-34	-1	5	-3	-389
% Change	-12%	-19%	-1%	11%	-9%	-12%
Year To Date 2019	7,216	1,263	781	331	232	24,972
Year To Date 2018	7,235	1,220	779	373	228	26,052
Difference	-19	43	2	-42	4	-1,080
% Change	0%	4%	0%	-11%	2%	-4%
Closed Sales						
Current Month 2019	1,041	183	115	36	38	3,636
Current Month 2018	1,010	176	103	46	26	3,733
Difference	31	7	12	-10	12	-97
% Change	3%	4%	12%	-22%	46%	-3%
Year To Date 2019	6,800	1,209	731	306	216	23,682
Year To Date 2018	6,818	1,148	748	357	207	24,758
Difference	-18	61	-17	-51	9	-1,076
% Change	0%	5%	-2%	-14%	4%	-4%
Average Sale Price						
Current Month 2019	\$330,377	\$158,180	\$236,713	\$219,171	\$177,280	\$242,966
Current Month 2018	\$322,990	\$136,399	\$195,478	\$216,261	\$175,046	\$227,671
Difference	7,387	21,781	41,235	2,911	2,234	15,295
% Change	2%	16%	21%	1%	1%	7%
Year To Date 2019	\$324,836	\$147,932	\$217,012	\$234,144	\$162,666	\$237,209
Year To Date 2018	\$313,015	\$136,550	\$200,527	\$212,144	\$163,556	\$223,281
Difference	11,821	11,382	16,485	22,000	-890	13,928
% Change	4%	8%	8%	10%	-1%	6%

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