

Heartland MLS Statistics - Kansas Total

Month of August 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,417	203	145	65	44	5,013
New Listings This Month	1,257	212	126	49	28	4,497
Show for Backup This Month	118	21	13	3	6	471
Pending Contracts						
Current Month 2020	1,168	182	134	54	36	4,044
Current Month 2019	1,000	167	110	51	33	3,612
Difference	168	15	24	3	3	432
% Change	17%	9%	22%	6%	9%	12%
Year To Date 2020	8,524	1,329	946	401	259	29,418
Year To Date 2019	8,281	1,354	904	356	242	28,237
Difference	243	-25	42	45	17	1,181
% Change	3%	-2%	5%	13%	7%	4%
Closed Sales						
Current Month 2020	1,202	166	113	67	39	4,008
Current Month 2019	1,180	199	128	39	40	4,066
Difference	22	-33	-15	28	-1	-58
% Change	2%	-17%	-12%	72%	-3%	-1%
Year To Date 2020	7,591	1,196	830	375	237	26,264
Year To Date 2019	7,760	1,289	839	333	224	26,498
Difference	-169	-93	-9	42	13	-234
% Change	-2%	-7%	-1%	13%	6%	-1%
Average Sale Price						
Current Month 2020	\$398,582	\$193,957	\$255,397	\$279,058	\$178,682	\$289,643
Current Month 2019	\$351,951	\$167,557	\$242,212	\$226,915	\$173,991	\$258,051
Difference	46,631	26,400	13,186	52,143	4,690	31,591
% Change	13%	16%	5%	23%	3%	12%
Year To Date 2020	\$373,662	\$171,697	\$251,566	\$250,086	\$184,744	\$270,895
Year To Date 2019	\$347,132	\$155,689	\$231,049	\$238,734	\$162,958	\$252,982
Difference	26,530	16,008	20,517	11,352	21,786	17,912
% Change	8%	10%	9%	5%	13%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of August 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	487	27	39	7	2	1,214
New Listings This Month	187	7	20	4	2	521
Show for Backup This Month	6	0	0	0	0	15
Pending Contracts						
Current Month 2020	195	9	26	5	2	503
Current Month 2019	123	8	15	1	1	329
Difference	72	1	11	4	1	174
% Change	59%	13%	73%	400%	100%	53%
Year To Date 2020	1,310	90	171	25	13	3,727
Year To Date 2019	947	75	110	22	9	2,720
Difference	363	15	61	3	4	1,007
% Change	38%	20%	55%	14%	44%	37%
Closed Sales						
Current Month 2020	150	6	16	5	0	424
Current Month 2019	120	10	10	3	1	349
Difference	30	-4	6	2	0	75
% Change	25%	-40%	60%	67%	0%	21%
Year To Date 2020	1,023	67	140	25	11	2,953
Year To Date 2019	919	72	103	27	7	2,559
Difference	104	-5	37	-2	4	394
% Change	11%	-7%	36%	-7%	57%	15%
Average Sale Price						
Current Month 2020	\$572,428	\$302,299	\$404,332	\$283,129		\$450,648
Current Month 2019	\$554,257	\$347,641	\$327,262	\$319,833	\$178,000	\$429,998
Difference	18,171	-45,341	77,070	-36,704		20,650
% Change	3%	-13%	24%	-11%		5%
Year To Date 2020	\$529,228	\$300,582	\$344,490	\$273,392	\$210,489	\$421,225
Year To Date 2019	\$515,065	\$287,194	\$333,785	\$290,753	\$188,843	\$408,067
Difference	14,163	13,388	10,705	-17,361	21,646	13,158
% Change	3%	5%	3%	-6%	11%	3%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of August 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	930	176	106	58	42	3,793
New Listings This Month	1,070	205	106	45	26	3,976
Show for Backup This Month	112	21	13	3	6	456
Pending Contracts						
Current Month 2020	973	173	108	49	34	3,540
Current Month 2019	877	159	95	50	32	3,270
Difference	96	14	13	-1	2	270
% Change	11%	9%	14%	-2%	6%	8%
Year To Date 2020	7,214	1,239	775	376	246	25,659
Year To Date 2019	7,334	1,279	794	334	233	25,415
Difference	-120	-40	-19	42	13	244
% Change	-2%	-3%	-2%	13%	6%	1%
Closed Sales						
Current Month 2020	1,052	160	97	62	39	3,582
Current Month 2019	1,060	189	118	36	39	3,704
Difference	-8	-29	-21	26	0	-122
% Change	-1%	-15%	-18%	72%	0%	-3%
Year To Date 2020	6,568	1,129	690	350	226	23,276
Year To Date 2019	6,841	1,217	736	306	217	23,826
Difference	-273	-88	-46	44	9	-550
% Change	-4%	-7%	-6%	14%	4%	-2%
Average Sale Price						
Current Month 2020	\$373,794	\$189,894	\$230,831	\$278,729	\$178,682	\$270,695
Current Month 2019	\$329,048	\$158,029	\$235,004	\$219,171	\$173,888	\$242,222
Difference	44,746	31,866	-4,173	59,558	4,793	28,473
% Change	14%	20%	-2%	27%	3%	12%
Year To Date 2020	\$349,431	\$164,049	\$232,712	\$248,421	\$183,491	\$252,059
Year To Date 2019	\$324,572	\$147,909	\$216,672	\$234,144	\$162,123	\$237,022
Difference	24,859	16,140	16,040	14,277	21,368	15,036
% Change	8%	11%	7%	6%	13%	6%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified