

Heartland MLS Statistics - Kansas Total

Month of September 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,602	574	439	205	130	11,845
New Listings This Month	1,091	176	93	55	33	3,761
Show for Backup This Month	253	49	11	14	1	828
Pending Contracts						
Current Month 2015	619	111	67	29	21	2,103
Current Month 2014	706	109	58	40	26	2,473
Difference	-87	2	9	-11	-5	-370
% Change	-12%	2%	16%	-28%	-19%	-15%
Year To Date 2015	9,013	1,273	859	423	218	28,940
Year To Date 2014	8,214	1,195	728	340	260	26,117
Difference	799	78	131	83	-42	2,823
% Change	10%	7%	18%	24%	-16%	11%
Closed Sales						
Current Month 2015	893	151	104	52	36	3,141
Current Month 2014	828	125	81	33	23	2,700
Difference	65	26	23	19	13	441
% Change	8%	21%	28%	58%	57%	16%
Year To Date 2015	8,706	1,229	822	422	219	27,915
Year To Date 2014	7,789	1,156	664	326	244	24,740
Difference	917	73	158	96	-25	3,175
% Change	12%	6%	24%	29%	-10%	13%
Average Sale Price						
Current Month 2015	\$299,063	\$108,897	\$184,196	\$203,131	\$124,863	\$201,835
Current Month 2014	\$270,405	\$101,234	\$167,947	\$162,000	\$97,957	\$192,604
Difference	28,658	7,663	16,249	41,131	26,906	9,231
% Change	11%	8%	10%	25%	27%	5%
Year To Date 2015	\$283,398	\$107,928	\$180,759	\$189,007	\$122,919	\$202,608
Year To Date 2014	\$270,315	\$95,833	\$163,241	\$170,679	\$111,349	\$191,910
Difference	13,083	12,094	17,518	18,328	11,570	10,698
% Change	5%	13%	11%	11%	10%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of September 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	588	54	55	6	0	1,515
New Listings This Month	144	4	3	1	0	325
Show for Backup This Month	2	0	2	0	0	25
Pending Contracts						
Current Month 2015	76	7	8	1	0	191
Current Month 2014	72	2	13	1	0	202
Difference	4	5	-5	0	0	-11
% Change	6%	250%	-38%	0%	0%	-5%
Year To Date 2015	1,085	75	136	11	1	2,719
Year To Date 2014	888	56	113	7	1	2,224
Difference	197	19	23	4	0	495
% Change	22%	34%	20%	57%	0%	22%
Closed Sales						
Current Month 2015	99	8	16	2	0	246
Current Month 2014	88	5	12	0	0	215
Difference	11	3	4	0	0	31
% Change	13%	60%	33%	0%	0%	14%
Year To Date 2015	998	67	121	10	1	2,450
Year To Date 2014	812	59	81	5	1	2,050
Difference	186	8	40	5	0	400
% Change	23%	14%	49%	100%	0%	20%
Average Sale Price						
Current Month 2015	\$514,593	\$245,213	\$240,383	\$250,475		\$383,740
Current Month 2014	\$437,883	\$224,600	\$227,581			\$368,688
Difference	76,710	20,613	12,801			15,052
% Change	18%	9%	6%			4%
Year To Date 2015	\$447,177	\$230,076	\$260,157	\$257,031	\$110,000	\$358,760
Year To Date 2014	\$429,952	\$222,193	\$260,077	\$302,095	\$95,000	\$355,708
Difference	17,225	7,883	80	-45,065	15,000	3,052
% Change	4%	4%	0%	-15%	16%	1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of September 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,014	520	384	199	130	10,330
New Listings This Month	947	172	90	54	33	3,436
Show for Backup This Month	251	49	9	14	1	803
Pending Contracts						
Current Month 2015	543	104	59	28	21	1,911
Current Month 2014	634	107	45	39	26	2,271
Difference	-91	-3	14	-11	-5	-360
% Change	-14%	-3%	31%	-28%	-19%	-16%
Year To Date 2015	7,928	1,198	723	412	217	26,218
Year To Date 2014	7,326	1,139	615	333	259	23,888
Difference	602	59	108	79	-42	2,330
% Change	8%	5%	18%	24%	-16%	10%
Closed Sales						
Current Month 2015	794	143	88	50	36	2,894
Current Month 2014	740	120	69	33	23	2,485
Difference	54	23	19	17	13	409
% Change	7%	19%	28%	52%	57%	16%
Year To Date 2015	7,708	1,162	701	412	218	25,463
Year To Date 2014	6,977	1,097	583	321	243	22,685
Difference	731	65	118	91	-25	2,778
% Change	10%	6%	20%	28%	-10%	12%
Average Sale Price						
Current Month 2015	\$272,189	\$101,271	\$173,980	\$201,237	\$124,863	\$186,395
Current Month 2014	\$250,488	\$96,094	\$157,575	\$162,000	\$97,957	\$177,369
Difference	21,701	5,178	16,405	39,237	26,906	9,026
% Change	9%	5%	10%	24%	27%	5%
Year To Date 2015	\$262,192	\$100,885	\$167,054	\$187,355	\$122,978	\$187,589
Year To Date 2014	\$251,736	\$89,037	\$149,787	\$168,632	\$111,416	\$177,117
Difference	10,456	11,847	17,268	18,723	11,562	10,471
% Change	4%	13%	12%	11%	10%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified