

Heartland MLS Statistics - Kansas Total

Month of October 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,460	548	414	202	126	11,248
New Listings This Month	997	169	90	67	29	3,565
Show for Backup This Month	219	38	19	10	4	761
Pending Contracts						
Current Month 2015	555	86	63	24	26	1,940
Current Month 2014	658	120	69	36	21	2,349
Difference	-103	-34	-6	-12	5	-409
% Change	-16%	-28%	-9%	-33%	24%	-17%
Year To Date 2015	9,801	1,388	934	459	244	31,574
Year To Date 2014	8,871	1,315	797	376	281	28,465
Difference	930	73	137	83	-37	3,109
% Change	10%	6%	17%	22%	-13%	11%
Closed Sales						
Current Month 2015	850	139	87	41	23	2,908
Current Month 2014	846	142	81	36	21	2,854
Difference	4	-3	6	5	2	54
% Change	0%	-2%	7%	14%	10%	2%
Year To Date 2015	9,564	1,370	909	463	242	30,866
Year To Date 2014	8,635	1,298	745	362	265	27,594
Difference	929	72	164	101	-23	3,272
% Change	11%	6%	22%	28%	-9%	12%
Average Sale Price						
Current Month 2015	\$283,937	\$112,659	\$186,247	\$219,024	\$141,585	\$200,986
Current Month 2014	\$270,602	\$98,244	\$172,480	\$148,686	\$97,077	\$190,076
Difference	13,335	14,415	13,767	70,338	44,508	10,910
% Change	5%	15%	8%	47%	46%	6%
Year To Date 2015	\$283,442	\$108,391	\$181,284	\$191,665	\$124,693	\$202,401
Year To Date 2014	\$270,343	\$96,097	\$164,245	\$168,492	\$110,218	\$191,720
Difference	13,099	12,294	17,039	23,173	14,475	10,681
% Change	5%	13%	10%	14%	13%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of October 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	616	60	48	7	0	1,531
New Listings This Month	112	10	9	2	0	282
Show for Backup This Month	8	2	2	0	0	28
Pending Contracts						
Current Month 2015	84	0	9	1	0	197
Current Month 2014	64	8	9	2	0	192
Difference	20	0	0	-1	0	5
% Change	31%	0%	0%	-50%	0%	3%
Year To Date 2015	1,174	75	148	13	1	2,951
Year To Date 2014	952	64	122	9	1	2,417
Difference	222	11	26	4	0	534
% Change	23%	17%	21%	44%	0%	22%
Closed Sales						
Current Month 2015	99	8	15	1	0	271
Current Month 2014	103	3	14	1	0	258
Difference	-4	5	1	0	0	13
% Change	-4%	167%	7%	0%	0%	5%
Year To Date 2015	1,096	75	136	11	1	2,721
Year To Date 2014	915	62	95	6	1	2,308
Difference	181	13	41	5	0	413
% Change	20%	21%	43%	83%	0%	18%
Average Sale Price						
Current Month 2015	\$458,367	\$215,343	\$258,775	\$169,240		\$367,558
Current Month 2014	\$436,774	\$222,732	\$282,157	\$211,900		\$361,591
Difference	21,593	-7,390	-23,382	-42,660		5,967
% Change	5%	-3%	-8%	-20%		2%
Year To Date 2015	\$448,209	\$228,504	\$260,005	\$249,050	\$110,000	\$359,552
Year To Date 2014	\$430,720	\$222,219	\$263,330	\$287,063	\$95,000	\$356,366
Difference	17,489	6,285	-3,326	-38,013	15,000	3,186
% Change	4%	3%	-1%	-13%	16%	1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of October 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,844	488	366	195	126	9,717
New Listings This Month	885	159	81	65	29	3,283
Show for Backup This Month	211	36	17	10	4	733
Pending Contracts						
Current Month 2015	471	86	54	23	26	1,743
Current Month 2014	594	112	60	34	21	2,157
Difference	-123	-26	-6	-11	5	-414
% Change	-21%	-23%	-10%	-32%	24%	-19%
Year To Date 2015	8,627	1,313	786	446	243	28,620
Year To Date 2014	7,919	1,251	675	367	280	26,043
Difference	708	62	111	79	-37	2,577
% Change	9%	5%	16%	22%	-13%	10%
Closed Sales						
Current Month 2015	751	131	72	40	23	2,636
Current Month 2014	743	139	67	35	21	2,596
Difference	8	-8	5	5	2	40
% Change	1%	-6%	7%	14%	10%	2%
Year To Date 2015	8,468	1,295	773	452	241	28,142
Year To Date 2014	7,720	1,236	650	356	264	25,281
Difference	748	59	123	96	-23	2,861
% Change	10%	5%	19%	27%	-9%	11%
Average Sale Price						
Current Month 2015	\$260,943	\$106,388	\$171,138	\$220,269	\$141,585	\$183,869
Current Month 2014	\$247,566	\$95,557	\$149,562	\$146,880	\$97,077	\$173,031
Difference	13,377	10,831	21,575	73,389	44,508	10,838
% Change	5%	11%	14%	50%	46%	6%
Year To Date 2015	\$262,116	\$101,435	\$167,434	\$190,268	\$124,754	\$187,213
Year To Date 2014	\$251,335	\$89,771	\$149,763	\$166,493	\$110,276	\$176,698
Difference	10,781	11,664	17,671	23,775	14,478	10,515
% Change	4%	13%	12%	14%	13%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified