

Heartland MLS Statistics - Kansas Total

Month of October 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,269	352	278	136	87	8,501
New Listings This Month	1,048	198	109	51	33	4,036
Show for Backup This Month	95	32	10	5	4	409
Pending Contracts						
Current Month 2019	743	135	80	28	24	2,756
Current Month 2018	826	126	83	33	25	2,857
Difference	-83	9	-3	-5	-1	-101
% Change	-10%	7%	-4%	-15%	-4%	-4%
Year To Date 2019	9,918	1,632	1,086	432	287	34,045
Year To Date 2018	9,896	1,556	1,076	491	298	34,791
Difference	22	76	10	-59	-11	-746
% Change	0%	5%	1%	-12%	-4%	-2%
Closed Sales						
Current Month 2019	931	156	103	41	25	3,309
Current Month 2018	947	146	93	51	35	3,270
Difference	-16	10	10	-10	-10	39
% Change	-2%	7%	11%	-20%	-29%	1%
Year To Date 2019	9,556	1,581	1,047	418	280	32,837
Year To Date 2018	9,627	1,531	1,045	487	274	34,048
Difference	-71	50	2	-69	6	-1,211
% Change	-1%	3%	0%	-14%	2%	-4%
Average Sale Price						
Current Month 2019	\$348,392	\$139,377	\$231,702	\$228,348	\$157,508	\$244,501
Current Month 2018	\$327,416	\$144,934	\$211,046	\$250,408	\$161,200	\$240,741
Difference	20,976	-5,557	20,656	-22,060	-3,692	3,760
% Change	6%	-4%	10%	-9%	-2%	2%
Year To Date 2019	\$346,866	\$154,070	\$231,638	\$235,935	\$162,013	\$252,358
Year To Date 2018	\$332,506	\$147,206	\$212,068	\$220,612	\$161,337	\$239,269
Difference	14,360	6,863	19,569	15,324	675	13,089
% Change	4%	5%	9%	7%	0%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of October 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	771	41	92	14	5	1,984
New Listings This Month	132	8	14	1	1	382
Show for Backup This Month	3	0	0	0	0	10
Pending Contracts						
Current Month 2019	97	4	12	1	0	291
Current Month 2018	82	8	9	1	1	226
Difference	15	-4	3	0	0	65
% Change	18%	-50%	33%	0%	0%	29%
Year To Date 2019	1,172	87	134	27	10	3,307
Year To Date 2018	1,199	93	142	34	7	3,385
Difference	-27	-6	-8	-7	3	-78
% Change	-2%	-6%	-6%	-21%	43%	-2%
Closed Sales						
Current Month 2019	98	5	13	1	0	291
Current Month 2018	123	7	10	3	0	323
Difference	-25	-2	3	-2	0	-32
% Change	-20%	-29%	30%	-67%	0%	-10%
Year To Date 2019	1,101	80	130	30	9	3,112
Year To Date 2018	1,251	98	127	33	6	3,447
Difference	-150	-18	3	-3	3	-335
% Change	-12%	-18%	2%	-9%	50%	-10%
Average Sale Price						
Current Month 2019	\$513,772	\$313,919	\$362,644	\$301,500		\$408,208
Current Month 2018	\$512,910	\$220,521	\$320,048	\$272,133		\$414,812
Difference	863	93,398	42,596	29,367		-6,604
% Change	0%	42%	13%	11%		-2%
Year To Date 2019	\$515,949	\$289,693	\$339,425	\$291,103	\$186,211	\$408,352
Year To Date 2018	\$483,408	\$280,872	\$304,203	\$267,790	\$219,758	\$389,530
Difference	32,541	8,822	35,222	23,313	-33,547	18,823
% Change	7%	3%	12%	9%	-15%	5%

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Heartland MLS Statistics - Kansas Resale

Month of October 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,498	311	186	122	82	6,517
New Listings This Month	916	190	95	50	32	3,654
Show for Backup This Month	92	32	10	5	4	399
Pending Contracts						
Current Month 2019	646	131	68	27	24	2,465
Current Month 2018	744	118	74	32	24	2,630
Difference	-98	13	-6	-5	0	-165
% Change	-13%	11%	-8%	-16%	0%	-6%
Year To Date 2019	8,746	1,545	952	405	277	30,736
Year To Date 2018	8,697	1,463	934	457	291	31,402
Difference	49	82	18	-52	-14	-666
% Change	1%	6%	2%	-11%	-5%	-2%
Closed Sales						
Current Month 2019	833	151	90	40	25	3,018
Current Month 2018	824	139	83	48	35	2,945
Difference	9	12	7	-8	-10	73
% Change	1%	9%	8%	-17%	-29%	2%
Year To Date 2019	8,455	1,501	917	388	271	29,723
Year To Date 2018	8,376	1,433	918	454	268	30,598
Difference	79	68	-1	-66	3	-875
% Change	1%	5%	0%	-15%	1%	-3%
Average Sale Price						
Current Month 2019	\$328,936	\$133,597	\$212,788	\$226,520	\$157,508	\$228,716
Current Month 2018	\$299,728	\$141,128	\$197,913	\$249,050	\$161,200	\$221,730
Difference	29,208	-7,530	14,875	-22,531	-3,692	6,986
% Change	10%	-5%	8%	-9%	-2%	3%
Year To Date 2019	\$324,848	\$146,841	\$216,357	\$231,670	\$161,209	\$236,016
Year To Date 2018	\$309,968	\$138,065	\$199,322	\$217,183	\$160,029	\$222,354
Difference	14,880	8,776	17,035	14,487	1,179	13,662
% Change	5%	6%	9%	7%	1%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified