

Heartland MLS Statistics - Kansas Total

Month of October 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,336	194	145	71	59	5,057
New Listings This Month	1,244	185	125	41	48	4,356
Show for Backup This Month	121	22	13	3	4	420
Pending Contracts						
Current Month 2020	1,064	161	109	38	32	3,511
Current Month 2019	837	156	87	34	28	3,132
Difference	227	5	22	4	4	379
% Change	27%	3%	25%	12%	14%	12%
Year To Date 2020	10,816	1,680	1,189	484	320	37,229
Year To Date 2019	10,011	1,651	1,090	438	292	34,547
Difference	805	29	99	46	28	2,682
% Change	8%	2%	9%	11%	10%	8%
Closed Sales						
Current Month 2020	1,134	180	123	48	38	4,021
Current Month 2019	939	161	104	43	28	3,384
Difference	195	19	19	5	10	637
% Change	21%	12%	18%	12%	36%	19%
Year To Date 2020	9,913	1,545	1,075	477	305	34,510
Year To Date 2019	9,598	1,593	1,051	421	282	33,140
Difference	315	-48	24	56	23	1,370
% Change	3%	-3%	2%	13%	8%	4%
Average Sale Price						
Current Month 2020	\$394,394	\$185,277	\$236,336	\$259,915	\$153,133	\$287,431
Current Month 2019	\$347,918	\$141,545	\$231,768	\$222,786	\$159,989	\$243,440
Difference	46,476	43,732	4,568	37,129	-6,856	43,991
% Change	13%	31%	2%	17%	-4%	18%
Year To Date 2020	\$378,956	\$174,898	\$251,470	\$253,690	\$186,676	\$275,384
Year To Date 2019	\$346,719	\$154,255	\$231,396	\$234,992	\$162,147	\$251,564
Difference	32,237	20,643	20,074	18,698	24,529	23,820
% Change	9%	13%	9%	8%	15%	9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of October 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	467	26	44	14	1	1,201
New Listings This Month	170	10	17	4	1	494
Show for Backup This Month	5	1	1	1	0	14
Pending Contracts						
Current Month 2020	160	8	13	1	1	404
Current Month 2019	103	3	12	1	0	307
Difference	57	5	1	0	0	97
% Change	55%	167%	8%	0%	0%	32%
Year To Date 2020	1,672	109	207	30	17	4,666
Year To Date 2019	1,165	86	132	26	10	3,312
Difference	507	23	75	4	7	1,354
% Change	44%	27%	57%	15%	70%	41%
Closed Sales						
Current Month 2020	140	16	17	3	1	414
Current Month 2019	99	6	13	1	2	298
Difference	41	10	4	2	-1	116
% Change	41%	167%	31%	200%	-50%	39%
Year To Date 2020	1,308	90	173	31	15	3,783
Year To Date 2019	1,109	82	130	30	10	3,128
Difference	199	8	43	1	5	655
% Change	18%	10%	33%	3%	50%	21%
Average Sale Price						
Current Month 2020	\$575,630	\$266,303	\$320,116	\$327,217	\$182,000	\$446,395
Current Month 2019	\$511,773	\$318,599	\$362,644	\$301,500	\$197,500	\$406,416
Difference	63,856	-52,296	-42,528	25,717	-15,500	39,979
% Change	12%	-16%	-12%	9%	-8%	10%
Year To Date 2020	\$537,781	\$293,267	\$339,696	\$282,694	\$212,152	\$426,188
Year To Date 2019	\$515,617	\$291,544	\$339,425	\$291,103	\$189,090	\$408,343
Difference	22,164	1,722	271	-8,409	23,062	17,845
% Change	4%	1%	0%	-3%	12%	4%

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Heartland MLS Statistics - Kansas Resale

Month of October 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	869	168	101	57	58	3,852
New Listings This Month	1,074	175	108	37	47	3,862
Show for Backup This Month	116	21	12	2	4	406
Pending Contracts						
Current Month 2020	904	153	96	37	31	3,106
Current Month 2019	734	153	75	33	28	2,815
Difference	170	0	21	4	3	291
% Change	23%	0%	28%	12%	11%	10%
Year To Date 2020	9,144	1,571	982	454	303	32,529
Year To Date 2019	8,846	1,565	958	412	282	31,115
Difference	298	6	24	42	21	1,414
% Change	3%	0%	3%	10%	7%	5%
Closed Sales						
Current Month 2020	994	164	106	45	37	3,606
Current Month 2019	840	155	91	42	26	3,075
Difference	154	9	15	3	11	531
% Change	18%	6%	16%	7%	42%	17%
Year To Date 2020	8,605	1,455	902	446	290	30,688
Year To Date 2019	8,489	1,511	921	391	272	29,881
Difference	116	-56	-19	55	18	807
% Change	1%	-4%	-2%	14%	7%	3%
Average Sale Price						
Current Month 2020	\$368,867	\$177,372	\$222,899	\$255,428	\$152,353	\$269,245
Current Month 2019	\$328,606	\$134,692	\$213,071	\$220,912	\$157,104	\$228,148
Difference	40,261	42,681	9,829	34,517	-4,751	41,098
% Change	12%	32%	5%	16%	-3%	18%
Year To Date 2020	\$354,814	\$167,577	\$234,549	\$251,674	\$185,359	\$257,001
Year To Date 2019	\$324,655	\$146,804	\$216,147	\$230,686	\$161,157	\$235,785
Difference	30,159	20,772	18,401	20,987	24,202	21,216
% Change	9%	14%	9%	9%	15%	9%

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