

Heartland MLS Statistics - Kansas Total

Month of November 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,543	604	445	210	129	11,981
New Listings This Month	667	152	89	35	29	2,589
Show for Backup This Month	158	23	8	6	5	518
Pending Contracts						
Current Month 2014	473	76	46	16	18	1,633
Current Month 2013	586	106	44	31	21	1,899
Difference	-113	-30	2	-15	-3	-266
% Change	-19%	-28%	5%	-48%	-14%	-14%
Year To Date 2014	9,328	1,401	847	390	299	30,081
Year To Date 2013	9,725	1,396	765	402	302	30,188
Difference	-397	5	82	-12	-3	-107
% Change	-4%	0%	11%	-3%	-1%	0%
Closed Sales						
Current Month 2014	644	105	64	37	20	2,152
Current Month 2013	686	117	67	27	26	2,197
Difference	-42	-12	-3	10	-6	-45
% Change	-6%	-10%	-4%	37%	-23%	-2%
Year To Date 2014	9,266	1,398	808	399	285	29,681
Year To Date 2013	9,497	1,352	741	381	297	29,674
Difference	-231	46	67	18	-12	7
% Change	-2%	3%	9%	5%	-4%	0%
Average Sale Price						
Current Month 2014	\$274,091	\$99,906	\$187,736	\$187,826	\$119,722	\$194,187
Current Month 2013	\$283,424	\$84,411	\$179,104	\$171,072	\$112,702	\$186,780
Difference	-9,334	15,495	8,632	16,754	7,020	7,407
% Change	-3%	18%	5%	10%	6%	4%
Year To Date 2014	\$270,679	\$96,460	\$165,963	\$170,285	\$110,885	\$191,931
Year To Date 2013	\$261,579	\$86,364	\$164,634	\$173,519	\$109,434	\$182,413
Difference	9,100	10,096	1,329	-3,234	1,451	9,518
% Change	3%	12%	1%	-2%	1%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of November 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	669	51	72	6	1	1,629
New Listings This Month	103	9	20	1	0	259
Show for Backup This Month	5	4	0	0	0	16
Pending Contracts						
Current Month 2014	67	8	10	0	0	172
Current Month 2013	55	5	5	0	0	151
Difference	12	3	5	0	0	21
% Change	22%	60%	100%	0%	0%	14%
Year To Date 2014	1,019	72	135	9	1	2,585
Year To Date 2013	1,104	72	98	8	2	2,557
Difference	-85	0	37	1	-1	28
% Change	-8%	0%	38%	13%	-50%	1%
Closed Sales						
Current Month 2014	88	8	14	2	0	202
Current Month 2013	112	4	13	1	0	210
Difference	-24	4	1	1	0	-8
% Change	-21%	100%	8%	100%	0%	-4%
Year To Date 2014	1,002	70	109	8	1	2,505
Year To Date 2013	1,079	67	88	10	2	2,446
Difference	-77	3	21	-2	-1	59
% Change	-7%	4%	24%	-20%	-50%	2%
Average Sale Price						
Current Month 2014	\$416,310	\$252,564	\$313,821	\$229,250		\$356,292
Current Month 2013	\$405,989	\$278,197	\$254,396	\$310,320		\$355,335
Difference	10,321	-25,633	59,425	-81,070		956
% Change	3%	-9%	23%	-26%		0%
Year To Date 2014	\$429,490	\$225,687	\$269,815	\$272,609	\$95,000	\$356,291
Year To Date 2013	\$409,114	\$223,573	\$250,582	\$262,523	\$245,950	\$342,243
Difference	20,376	2,114	19,234	10,086	-150,950	14,048
% Change	5%	1%	8%	4%	-61%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of November 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,874	553	373	204	128	10,349
New Listings This Month	564	143	69	34	29	2,330
Show for Backup This Month	153	19	8	6	5	502
Pending Contracts						
Current Month 2014	406	68	36	16	18	1,461
Current Month 2013	531	101	39	31	21	1,748
Difference	-125	-33	-3	-15	-3	-287
% Change	-24%	-33%	-8%	-48%	-14%	-16%
Year To Date 2014	8,309	1,329	712	381	298	27,491
Year To Date 2013	8,621	1,324	667	394	300	27,629
Difference	-312	5	45	-13	-2	-138
% Change	-4%	0%	7%	-3%	-1%	0%
Closed Sales						
Current Month 2014	556	97	50	35	20	1,950
Current Month 2013	574	113	54	26	26	1,987
Difference	-18	-16	-4	9	-6	-37
% Change	-3%	-14%	-7%	35%	-23%	-2%
Year To Date 2014	8,264	1,328	699	391	284	27,171
Year To Date 2013	8,418	1,285	653	371	295	27,227
Difference	-154	43	46	20	-11	-56
% Change	-2%	3%	7%	5%	-4%	0%
Average Sale Price						
Current Month 2014	\$251,581	\$87,316	\$152,432	\$185,459	\$119,722	\$177,394
Current Month 2013	\$259,509	\$77,552	\$160,978	\$165,716	\$112,702	\$168,965
Difference	-7,928	9,764	-8,545	19,742	7,020	8,429
% Change	-3%	13%	-5%	12%	6%	5%
Year To Date 2014	\$251,424	\$89,649	\$149,768	\$168,191	\$110,941	\$176,786
Year To Date 2013	\$242,668	\$79,210	\$153,051	\$171,120	\$108,509	\$168,056
Difference	8,756	10,439	-3,283	-2,929	2,432	8,730
% Change	4%	13%	-2%	-2%	2%	5%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified