

Heartland MLS Statistics - Kansas Total

Month of November 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,924	348	284	132	84	8,357
New Listings This Month	797	130	92	35	34	2,941
Show for Backup This Month	150	35	18	9	3	621
Pending Contracts						
Current Month 2017	553	100	56	22	22	2,037
Current Month 2016	665	131	72	31	18	2,444
Difference	-112	-31	-16	-9	4	-407
% Change	-17%	-24%	-22%	-29%	22%	-17%
Year To Date 2017	10,772	1,675	1,052	494	325	36,500
Year To Date 2016	10,891	1,677	1,073	489	316	36,729
Difference	-119	-2	-21	5	9	-229
% Change	-1%	0%	-2%	1%	3%	-1%
Closed Sales						
Current Month 2017	916	143	93	35	26	3,013
Current Month 2016	818	123	75	38	21	2,819
Difference	98	20	18	-3	5	194
% Change	12%	16%	24%	-8%	24%	7%
Year To Date 2017	10,532	1,667	1,047	481	319	36,029
Year To Date 2016	10,533	1,615	1,029	502	315	35,698
Difference	-1	52	18	-21	4	331
% Change	0%	3%	2%	-4%	1%	1%
Average Sale Price						
Current Month 2017	\$315,982	\$124,944	\$201,793	\$230,519	\$193,865	\$230,179
Current Month 2016	\$307,254	\$131,725	\$181,366	\$182,746	\$119,540	\$212,067
Difference	8,728	-6,781	20,426	47,773	74,325	18,112
% Change	3%	-5%	11%	26%	62%	9%
Year To Date 2017	\$315,341	\$133,207	\$200,094	\$202,759	\$146,574	\$226,572
Year To Date 2016	\$297,591	\$128,663	\$186,994	\$207,666	\$133,805	\$214,465
Difference	17,751	4,543	13,099	-4,907	12,769	12,107
% Change	6%	4%	7%	-2%	10%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of November 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	722	74	67	14	4	1,986
New Listings This Month	145	2	11	3	1	360
Show for Backup This Month	8	2	0	1	0	26
Pending Contracts						
Current Month 2017	84	4	11	2	0	237
Current Month 2016	75	7	13	1	0	226
Difference	9	-3	-2	1	0	11
% Change	12%	-43%	-15%	100%	0%	5%
Year To Date 2017	1,401	103	141	28	2	3,712
Year To Date 2016	1,341	140	144	19	1	3,566
Difference	60	-37	-3	9	1	146
% Change	4%	-26%	-2%	47%	100%	4%
Closed Sales						
Current Month 2017	121	11	18	2	0	320
Current Month 2016	106	9	5	0	0	259
Difference	15	2	13	0	0	61
% Change	14%	22%	260%	0%	0%	24%
Year To Date 2017	1,306	121	141	19	2	3,571
Year To Date 2016	1,214	106	129	19	1	3,280
Difference	92	15	12	0	1	291
% Change	8%	14%	9%	0%	100%	9%
Average Sale Price						
Current Month 2017	\$497,278	\$298,319	\$325,987	\$286,630		\$394,014
Current Month 2016	\$490,665	\$263,554	\$295,582			\$382,907
Difference	6,612	34,764	30,406			11,107
% Change	1%	13%	10%			3%
Year To Date 2017	\$480,699	\$278,596	\$295,536	\$273,399	\$184,500	\$381,682
Year To Date 2016	\$471,396	\$256,261	\$280,140	\$254,678	\$115,000	\$374,175
Difference	9,302	22,334	15,396	18,721	69,500	7,507
% Change	2%	9%	5%	7%	60%	2%

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Heartland MLS Statistics - Kansas Resale
Month of November 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,202	274	217	118	80	6,371
New Listings This Month	652	128	81	32	33	2,581
Show for Backup This Month	142	33	18	8	3	595
Pending Contracts						
Current Month 2017	469	96	45	20	22	1,800
Current Month 2016	590	124	59	30	18	2,218
Difference	-121	-28	-14	-10	4	-418
% Change	-21%	-23%	-24%	-33%	22%	-19%
Year To Date 2017	9,371	1,572	911	466	323	32,788
Year To Date 2016	9,550	1,537	929	470	315	33,163
Difference	-179	35	-18	-4	8	-375
% Change	-2%	2%	-2%	-1%	3%	-1%
Closed Sales						
Current Month 2017	795	132	75	33	26	2,693
Current Month 2016	712	114	70	38	21	2,560
Difference	83	18	5	-5	5	133
% Change	12%	16%	7%	-13%	24%	5%
Year To Date 2017	9,226	1,546	906	462	317	32,458
Year To Date 2016	9,319	1,509	900	483	314	32,418
Difference	-93	37	6	-21	3	40
% Change	-1%	2%	1%	-4%	1%	0%
Average Sale Price						
Current Month 2017	\$288,389	\$110,496	\$171,986	\$227,118	\$193,865	\$210,711
Current Month 2016	\$279,948	\$121,317	\$173,208	\$182,746	\$119,540	\$194,783
Difference	8,441	-10,821	-1,222	44,372	74,325	15,928
% Change	3%	-9%	-1%	24%	62%	8%
Year To Date 2017	\$291,934	\$121,827	\$185,240	\$199,853	\$146,335	\$209,507
Year To Date 2016	\$274,949	\$119,700	\$173,643	\$205,816	\$133,865	\$198,306
Difference	16,985	2,127	11,597	-5,963	12,470	11,201
% Change	6%	2%	7%	-3%	9%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified