

Heartland MLS Statistics - Kansas Total

Month of December 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,322	563	437	190	119	11,095
New Listings This Month	475	125	94	23	21	2,036
Show for Backup This Month	133	24	8	5	2	468
Pending Contracts						
Current Month 2014	396	93	57	29	17	1,478
Current Month 2013	472	88	41	23	19	1,597
Difference	-76	5	16	6	-2	-119
% Change	-16%	6%	39%	26%	-11%	-7%
Year To Date 2014	9,868	1,508	911	421	316	31,967
Year To Date 2013	10,193	1,483	806	425	321	31,780
Difference	-325	25	105	-4	-5	187
% Change	-3%	2%	13%	-1%	-2%	1%
Closed Sales						
Current Month 2014	703	110	67	26	21	2,375
Current Month 2013	749	117	58	34	27	2,289
Difference	-46	-7	9	-8	-6	86
% Change	-6%	-6%	16%	-24%	-22%	4%
Year To Date 2014	9,982	1,512	876	425	306	32,122
Year To Date 2013	10,245	1,469	799	415	324	31,963
Difference	-263	43	77	10	-18	159
% Change	-3%	3%	10%	2%	-6%	0%
Average Sale Price						
Current Month 2014	\$283,738	\$96,419	\$196,323	\$179,564	\$140,195	\$196,007
Current Month 2013	\$261,968	\$94,625	\$159,966	\$195,890	\$129,295	\$189,561
Difference	21,770	1,794	36,357	-16,326	10,900	6,446
% Change	8%	2%	23%	-8%	8%	3%
Year To Date 2014	\$271,572	\$96,411	\$168,415	\$170,852	\$112,896	\$192,211
Year To Date 2013	\$261,587	\$87,022	\$164,295	\$175,352	\$111,089	\$182,915
Difference	9,986	9,389	4,120	-4,499	1,807	9,297
% Change	4%	11%	3%	-3%	2%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of December 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	667	53	74	6	1	1,661
New Listings This Month	69	7	14	0	0	214
Show for Backup This Month	1	1	0	0	0	9
Pending Contracts						
Current Month 2014	77	4	6	0	0	162
Current Month 2013	67	4	4	0	0	159
Difference	10	0	2	0	0	3
% Change	15%	0%	50%	0%	0%	2%
Year To Date 2014	1,101	80	141	9	1	2,763
Year To Date 2013	1,168	76	102	8	2	2,713
Difference	-67	4	39	1	-1	50
% Change	-6%	5%	38%	13%	-50%	2%
Closed Sales						
Current Month 2014	105	7	11	0	0	245
Current Month 2013	97	9	7	0	0	217
Difference	8	-2	4	0	0	28
% Change	8%	-22%	57%	0%	0%	13%
Year To Date 2014	1,109	77	120	8	1	2,757
Year To Date 2013	1,175	76	95	10	2	2,662
Difference	-66	1	25	-2	-1	95
% Change	-6%	1%	26%	-20%	-50%	4%
Average Sale Price						
Current Month 2014	\$476,908	\$230,434	\$298,237			\$387,860
Current Month 2013	\$419,843	\$239,462	\$270,807			\$355,404
Difference	57,065	-9,029	27,430			32,456
% Change	14%	-4%	10%			9%
Year To Date 2014	\$434,257	\$226,118	\$272,421	\$272,609	\$95,000	\$359,295
Year To Date 2013	\$409,944	\$225,454	\$252,072	\$262,523	\$245,950	\$343,266
Difference	24,313	664	20,349	10,086	-150,950	16,029
% Change	6%	0%	8%	4%	-61%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of December 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,655	510	363	184	118	9,431
New Listings This Month	406	118	80	23	21	1,822
Show for Backup This Month	132	23	8	5	2	459
Pending Contracts						
Current Month 2014	319	89	51	29	17	1,316
Current Month 2013	405	84	37	23	19	1,438
Difference	-86	5	14	6	-2	-122
% Change	-21%	6%	38%	26%	-11%	-8%
Year To Date 2014	8,767	1,428	770	412	315	29,199
Year To Date 2013	9,025	1,407	704	417	319	29,065
Difference	-258	21	66	-5	-4	134
% Change	-3%	1%	9%	-1%	-1%	0%
Closed Sales						
Current Month 2014	598	103	56	26	21	2,130
Current Month 2013	652	108	51	34	27	2,071
Difference	-54	-5	5	-8	-6	59
% Change	-8%	-5%	10%	-24%	-22%	3%
Year To Date 2014	8,873	1,435	756	417	305	29,360
Year To Date 2013	9,070	1,393	704	405	322	29,299
Difference	-197	42	52	12	-17	61
% Change	-2%	3%	7%	3%	-5%	0%
Average Sale Price						
Current Month 2014	\$249,820	\$87,311	\$176,304	\$179,564	\$140,195	\$173,939
Current Month 2013	\$238,481	\$82,555	\$144,753	\$195,890	\$129,295	\$172,218
Difference	11,339	4,756	31,552	-16,326	10,900	1,722
% Change	5%	6%	22%	-8%	8%	1%
Year To Date 2014	\$251,239	\$89,451	\$151,906	\$168,900	\$112,955	\$176,529
Year To Date 2013	\$242,367	\$79,469	\$152,450	\$173,199	\$110,252	\$168,350
Difference	8,872	9,982	-544	-4,299	2,703	8,180
% Change	4%	13%	0%	-2%	2%	5%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified