

Heartland MLS Statistics - Kansas Total

Month of December 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,001	444	335	169	110	9,328
New Listings This Month	550	109	59	33	27	2,125
Show for Backup This Month	135	28	16	12	2	529
Pending Contracts						
Current Month 2015	383	98	38	26	13	1,479
Current Month 2014	509	104	60	31	16	1,810
Difference	-126	-6	-22	-5	-3	-331
% Change	-25%	-6%	-37%	-16%	-19%	-18%
Year To Date 2015	11,012	1,608	1,046	526	288	35,960
Year To Date 2014	9,993	1,509	910	426	317	32,301
Difference	1,019	99	136	100	-29	3,659
% Change	10%	7%	15%	23%	-9%	11%
Closed Sales						
Current Month 2015	756	118	88	30	28	2,642
Current Month 2014	710	110	67	26	21	2,402
Difference	46	8	21	4	7	240
% Change	6%	7%	31%	15%	33%	10%
Year To Date 2015	10,987	1,587	1,054	518	288	35,713
Year To Date 2014	9,998	1,513	876	425	306	32,179
Difference	989	74	178	93	-18	3,534
% Change	10%	5%	20%	22%	-6%	11%
Average Sale Price						
Current Month 2015	\$289,349	\$110,648	\$177,777	\$182,874	\$114,564	\$204,231
Current Month 2014	\$283,523	\$96,419	\$196,323	\$179,564	\$140,195	\$195,987
Difference	5,826	14,229	-18,546	3,310	-25,631	8,245
% Change	2%	15%	-9%	2%	-18%	4%
Year To Date 2015	\$283,937	\$107,452	\$180,035	\$188,366	\$122,511	\$202,440
Year To Date 2014	\$271,519	\$96,385	\$168,415	\$170,852	\$112,896	\$192,191
Difference	12,418	11,067	11,621	17,514	9,614	10,249
% Change	5%	11%	7%	10%	9%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of December 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	641	59	56	8	0	1,632
New Listings This Month	106	5	12	2	0	272
Show for Backup This Month	4	0	2	0	0	28
Pending Contracts						
Current Month 2015	75	6	5	1	0	175
Current Month 2014	77	5	6	0	0	170
Difference	-2	1	-1	0	0	5
% Change	-3%	20%	-17%	0%	0%	3%
Year To Date 2015	1,337	89	162	16	1	3,364
Year To Date 2014	1,101	79	137	9	1	2,766
Difference	236	10	25	7	0	598
% Change	21%	13%	18%	78%	0%	22%
Closed Sales						
Current Month 2015	108	6	11	1	0	271
Current Month 2014	105	7	11	0	0	249
Difference	3	-1	0	0	0	22
% Change	3%	-14%	0%	0%	0%	9%
Year To Date 2015	1,271	89	154	13	1	3,194
Year To Date 2014	1,110	77	120	8	1	2,762
Difference	161	12	34	5	0	432
% Change	15%	16%	28%	63%	0%	16%
Average Sale Price						
Current Month 2015	\$477,842	\$242,983	\$277,763	\$259,950		\$391,532
Current Month 2014	\$476,908	\$230,434	\$298,237			\$388,416
Difference	934	12,549	-20,474			3,116
% Change	0%	5%	-7%			1%
Year To Date 2015	\$450,138	\$228,969	\$260,917	\$254,270	\$110,000	\$361,725
Year To Date 2014	\$434,222	\$226,118	\$272,421	\$272,609	\$95,000	\$359,419
Difference	15,916	2,851	-11,503	-18,339	15,000	2,306
% Change	4%	1%	-4%	-7%	16%	1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of December 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,360	385	279	161	110	7,696
New Listings This Month	444	104	47	31	27	1,853
Show for Backup This Month	131	28	14	12	2	501
Pending Contracts						
Current Month 2015	308	92	33	25	13	1,304
Current Month 2014	432	99	54	31	16	1,640
Difference	-124	-7	-21	-6	-3	-336
% Change	-29%	-7%	-39%	-19%	-19%	-20%
Year To Date 2015	9,675	1,519	884	510	287	32,593
Year To Date 2014	8,892	1,430	773	417	316	29,530
Difference	783	89	111	93	-29	3,063
% Change	9%	6%	14%	22%	-9%	10%
Closed Sales						
Current Month 2015	648	112	77	29	28	2,371
Current Month 2014	605	103	56	26	21	2,153
Difference	43	9	21	3	7	218
% Change	7%	9%	38%	12%	33%	10%
Year To Date 2015	9,716	1,498	900	505	287	32,516
Year To Date 2014	8,888	1,436	756	417	305	29,412
Difference	828	62	144	88	-18	3,104
% Change	9%	4%	19%	21%	-6%	11%
Average Sale Price						
Current Month 2015	\$257,933	\$103,559	\$163,493	\$180,216	\$114,564	\$182,823
Current Month 2014	\$249,961	\$87,311	\$176,304	\$179,564	\$140,195	\$173,732
Difference	7,973	16,248	-12,811	652	-25,631	9,091
% Change	3%	19%	-7%	0%	-18%	5%
Year To Date 2015	\$262,195	\$100,232	\$166,196	\$186,670	\$122,554	\$186,799
Year To Date 2014	\$251,199	\$89,428	\$151,906	\$168,900	\$112,955	\$176,495
Difference	10,996	10,804	14,290	17,769	9,599	10,304
% Change	4%	12%	9%	11%	8%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified