

HEARTLAND MLS STATISTICS - KANSAS NEW HOMES

Month Of January 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	1,063	176	114	54	3,257
NEW LISTINGS THIS MONTH	118	11	13	4	306
PENDING CONTRACTS					
Current Month - 2009	47	13	5	1	172
Current Month - 2008	91	16	11	7	283
Difference	-44	-3	-6	-6	-111
% Change	-48.4%	-18.8%	-54.5%	-85.7%	-39.2%
Year To Date - 2009	47	13	5	1	172
Year To Date - 2008	91	16	11	7	283
Difference	-44	-3	-6	-6	-111
% Change	-48.4%	-18.8%	-54.5%	-85.7%	-39.2%
CLOSED SALES					
Current Month - 2009	46	5	11	1	143
Current Month - 2008	88	13	16	1	229
Difference	-42	-8	-5	0	-86
% Change	-47.7%	-61.5%	-31.3%	%	-37.6%
Year To Date - 2009	46	5	11	1	143
Year To Date - 2008	88	13	16	1	229
Difference	-42	-8	-5	0	-86
% Change	-47.7%	-61.5%	-31.3%	%	-37.6%
AVERAGE SALE PRICE					
Current Month - 2009	\$387,297	\$230,110	\$279,527	\$196,000	\$306,927
Current Month - 2008	\$352,993	\$217,162	\$222,297	\$320,000	\$287,411
Difference	\$34,304	\$12,948	\$57,230	-\$124,000	\$19,516
% Change	9.7%	6%	25.7%	-38.8%	6.8%
Year To Date - 2009	\$387,297	\$230,110	\$279,527	\$196,000	\$306,927
Year To Date - 2008	\$352,993	\$217,162	\$222,297	\$320,000	\$287,411
Difference	\$34,304	\$12,948	\$57,230	-\$124,000	\$19,516
% Change	9.7%	6%	25.7%	-39%	6.8%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified