

Heartland MLS Statistics - Kansas New Homes

Month of March 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	992	150	113	40	3,038
New Listings This Month	97	36	18	2	304
Pending Contracts					
Current Month 2009	72	8	11	1	215
Current Month 2008	124	22	21	5	371
Difference	-52	-14	-10	-4	-156
% Change	-42%	-64%	-48%	-80%	-42%
Year To Date 2009	186	32	27	7	628
Year To Date 2008	339	60	47	19	999
Difference	-153	-28	-20	-12	-371
% Change	-45%	-47%	-43%	-63%	-37%
Closed Sales					
Current Month 2009	61	7	7	5	191
Current Month 2008	131	19	16	7	353
Difference	-70	-12	-9	-2	-162
% Change	-53%	-63%	-56%	-29%	-46%
Year To Date 2009	161	21	25	7	500
Year To Date 2008	300	50	47	13	867
Difference	-139	-29	-22	-6	-367
% Change	-46%	-58%	-47%	-46%	-42%
Average Sale Price					
Current Month 2009	\$313,670	\$205,111	\$209,535	\$169,240	\$288,745
Current Month 2008	\$370,585	\$211,204	\$195,645	\$192,886	\$307,978
Difference	-56,915	-6,093	13,889	-23,646	-19,233
% Change	-15%	-3%	7%	-12%	-6%
Year To Date 2009	\$362,676	\$227,888	\$246,545	\$171,457	\$297,932
Year To Date 2008	\$373,504	\$201,324	\$228,440	\$200,348	\$297,223
Difference	-10,828	26,565	18,104	-28,890	709
% Change	-3%	13%	8%	-14%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified