

Heartland MLS Statistics - Kansas New Homes

Month of April 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	949	151	103	42	2,933
New Listings This Month	91	16	16	1	395
Pending Contracts					
Current Month 2009	81	12	18	2	255
Current Month 2008	118	17	21	4	375
Difference	-37	-5	-3	-2	-120
% Change	-31%	-29%	-14%	-50%	-32%
Year To Date 2009	271	44	45	10	889
Year To Date 2008	457	77	68	23	1,372
Difference	-186	-33	-23	-13	-483
% Change	-41%	-43%	-34%	-57%	-35%
Closed Sales					
Current Month 2009	66	9	9	2	197
Current Month 2008	119	22	19	6	358
Difference	-53	-13	-10	-4	-161
% Change	-45%	-59%	-53%	-67%	-45%
Year To Date 2009	227	30	34	9	701
Year To Date 2008	419	72	66	19	1,225
Difference	-192	-42	-32	-10	-524
% Change	-46%	-58%	-48%	-53%	-43%
Average Sale Price					
Current Month 2009	\$342,575	\$197,090	\$201,100	\$228,400	\$273,561
Current Month 2008	\$398,739	\$201,322	\$258,383	\$195,800	\$298,588
Difference	-56,164	-4,232	-57,282	32,600	-25,028
% Change	-14%	-2%	-22%	17%	-8%
Year To Date 2009	\$356,832	\$218,649	\$234,515	\$184,111	\$290,768
Year To Date 2008	\$380,671	\$201,323	\$237,060	\$198,912	\$297,622
Difference	-23,839	17,326	-2,545	-14,800	-6,854
% Change	-6%	9%	-1%	-7%	-2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified