

Heartland MLS Statistics - Kansas New Homes

Month of May 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	873	143	85	41	2,730
New Listings This Month	104	16	11	9	278
Pending Contracts					
Current Month 2009	75	15	13	3	249
Current Month 2008	114	17	16	7	345
Difference	-39	-2	-3	-4	-96
% Change	-34%	-12%	-19%	-57%	-28%
Year To Date 2009	353	59	57	13	1,148
Year To Date 2008	571	94	84	30	1,717
Difference	-218	-35	-27	-17	-569
% Change	-38%	-37%	-32%	-57%	-33%
Closed Sales					
Current Month 2009	83	5	14	3	231
Current Month 2008	122	14	26	1	369
Difference	-39	-9	-12	2	-138
% Change	-32%	-64%	-46%	200%	-37%
Year To Date 2009	315	35	48	12	940
Year To Date 2008	541	86	92	20	1,594
Difference	-226	-51	-44	-8	-654
% Change	-42%	-59%	-48%	-40%	-41%
Average Sale Price					
Current Month 2009	\$351,089	\$163,920	\$255,201	\$281,987	\$285,067
Current Month 2008	\$378,277	\$205,782	\$242,839	\$182,242	\$288,682
Difference	-27,187	-41,862	12,362	99,745	-3,615
% Change	-7%	-20%	5%	55%	-1%
Year To Date 2009	\$355,852	\$210,831	\$240,549	\$208,580	\$289,691
Year To Date 2008	\$380,131	\$202,049	\$238,693	\$198,078	\$295,553
Difference	-24,279	8,782	1,855	10,502	-5,862
% Change	-6%	4%	1%	5%	-2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified