

Heartland MLS Statistics - Kansas New Homes

Month of June 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	824	147	92	39	2,652
New Listings This Month	93	12	24	0	286
Pending Contracts					
Current Month 2009	102	10	17	1	248
Current Month 2008	94	16	23	3	293
Difference	8	-6	-6	-2	-45
% Change	9%	-38%	-26%	-67%	-15%
Year To Date 2009	466	71	73	14	1,421
Year To Date 2008	665	110	107	33	2,006
Difference	-199	-39	-34	-19	-585
% Change	-30%	-35%	-32%	-58%	-29%
Closed Sales					
Current Month 2009	86	15	13	4	257
Current Month 2008	124	16	18	4	347
Difference	-38	-1	-5	0	-90
% Change	-31%	-6%	-28%	0%	-26%
Year To Date 2009	401	50	61	16	1,198
Year To Date 2008	665	102	110	24	1,941
Difference	-264	-52	-49	-8	-743
% Change	-40%	-51%	-45%	-33%	-38%
Average Sale Price					
Current Month 2009	\$410,276	\$223,264	\$274,765	\$213,593	\$302,628
Current Month 2008	\$351,997	\$227,850	\$237,700	\$168,336	\$289,308
Difference	58,279	-4,586	37,065	45,258	13,320
% Change	17%	-2%	16%	27%	5%
Year To Date 2009	\$367,524	\$214,561	\$247,841	\$209,833	\$292,625
Year To Date 2008	\$374,885	\$206,096	\$238,531	\$193,121	\$294,436
Difference	-7,361	8,464	9,310	16,712	-1,812
% Change	-2%	4%	4%	9%	-1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified