

## Heartland MLS Statistics - Kansas New Homes

Month of July 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
<b>Current Inventory</b>	814	133	84	37	2,547
<b>New Listings This Month</b>	115	15	11	2	305
<b>Pending Contracts</b>					
Current Month 2009	66	9	16	0	218
Current Month 2008	99	14	19	3	316
Difference	-33	-5	-3	0	-98
% Change	-33%	-36%	-16%	0%	-31%
Year To Date 2009	534	82	91	14	1,653
Year To Date 2008	762	124	126	36	2,320
Difference	-228	-42	-35	-22	-667
% Change	-30%	-34%	-28%	-61%	-29%
<b>Closed Sales</b>					
Current Month 2009	94	13	18	0	267
Current Month 2008	98	21	23	4	326
Difference	-4	-8	-5	0	-59
% Change	-4%	-38%	-22%	0%	-18%
Year To Date 2009	497	64	81	16	1,470
Year To Date 2008	763	123	133	28	2,267
Difference	-266	-59	-52	-12	-797
% Change	-35%	-48%	-39%	-43%	-35%
<b>Average Sale Price</b>					
Current Month 2009	\$366,296	\$190,958	\$216,838		\$308,161
Current Month 2008	\$422,042	\$195,859	\$241,142	\$226,586	\$303,229
Difference	-55,747	-4,901	-24,305		4,931
% Change	-13%	-3%	-10%		2%
Year To Date 2009	\$367,106	\$210,765	\$239,275	\$209,833	\$295,323
Year To Date 2008	\$380,942	\$204,348	\$238,982	\$197,902	\$295,701
Difference	-13,835	6,417	292	11,932	-378
% Change	-4%	3%	0%	6%	0%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**