

# HEARTLAND MLS STATISTICS - KANSAS NEW HOMES

## Month Of August 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	1,166	184	119	68	3,743
NEW LISTINGS THIS MONTH	109	23	17	8	449
<b>PENDING CONTRACTS</b>					
Current Month - 2008	74	8	15	4	274
Current Month - 2007	113	18	27	6	375
Difference	-39	-10	-12	-2	-101
% Change	-34.5%	-55.6%	-44.4%	-33.3%	-26.9%
Year To Date - 2008	857	137	144	39	2,677
Year To Date - 2007	1,449	229	187	66	4,311
Difference	-592	-92	-43	-27	-1634
% Change	-40.9%	-40.2%	-23%	-40.9%	-37.9%
<b>CLOSED SALES</b>					
Current Month - 2008	99	11	18	8	327
Current Month - 2007	193	40	25	11	578
Difference	-94	-29	-7	-3	-251
% Change	-48.7%	-72.5%	-28%	-27.3%	-43.4%
Year To Date - 2008	860	133	151	36	2,588
Year To Date - 2007	1,392	213	176	60	4,203
Difference	-532	-80	-25	-24	-1615
% Change	-38.2%	-37.6%	-14.2%	-40%	-38.4%
<b>AVERAGE SALE PRICE</b>					
Current Month - 2008	\$372,851	\$213,172	\$225,472	\$247,750	\$297,845
Current Month - 2007	\$367,504	\$207,321	\$264,998	\$251,856	\$292,947
Difference	\$5,347	\$5,851	-\$39,526	-\$4,106	\$4,898
% Change	1.5%	2.8%	-14.9%	-1.6%	1.7%
Year To Date - 2008	\$380,065	\$204,511	\$237,371	\$208,979	\$295,915
Year To Date - 2007	\$372,514	\$207,245	\$236,284	\$206,947	\$291,037
Difference	\$7,551	-\$2,734	\$1,087	\$2,032	\$4,878
% Change	2%	-1.3%	.5%	1%	1.7%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified