

Heartland MLS Statistics - Kansas New Homes

Month of September 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	726	119	82	31	2,242
New Listings This Month	86	44	20	2	290
Pending Contracts					
Current Month 2009	80	13	5	2	206
Current Month 2008	79	17	15	1	238
Difference	1	-4	-10	1	-32
% Change	1%	-24%	-67%	100%	-13%
Year To Date 2009	723	110	103	18	2,128
Year To Date 2008	917	150	156	42	2,825
Difference	-194	-40	-53	-24	-697
% Change	-21%	-27%	-34%	-57%	-25%
Closed Sales					
Current Month 2009	85	10	7	0	202
Current Month 2008	100	15	11	6	301
Difference	-15	-5	-4	0	-99
% Change	-15%	-33%	-36%	0%	-33%
Year To Date 2009	643	88	103	17	1,872
Year To Date 2008	963	149	162	42	2,899
Difference	-320	-61	-59	-25	-1,027
% Change	-33%	-41%	-36%	-60%	-35%
Average Sale Price					
Current Month 2009	\$337,524	\$175,180	\$274,714		\$285,762
Current Month 2008	\$384,668	\$202,167	\$254,465	\$171,916	\$290,331
Difference	-47,144	-26,987	20,249		-4,569
% Change	-12%	-13%	8%		-2%
Year To Date 2009	\$364,183	\$210,226	\$243,955	\$206,549	\$295,359
Year To Date 2008	\$380,262	\$204,780	\$238,533	\$203,684	\$295,275
Difference	-16,079	5,446	5,423	2,865	84
% Change	-4%	3%	2%	1%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified