

## Heartland MLS Statistics - Kansas New Homes

Month of October 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
<b>Current Inventory</b>	705	111	94	29	2,212
<b>New Listings This Month</b>	79	10	17	0	248
<b>Pending Contracts</b>					
Current Month 2009	66	18	8	0	210
Current Month 2008	54	10	9	2	170
Difference	12	8	-1	0	40
% Change	22%	80%	-11%	0%	24%
Year To Date 2009	798	128	110	18	2,342
Year To Date 2008	968	160	165	44	2,988
Difference	-170	-32	-55	-26	-646
% Change	-18%	-20%	-33%	-59%	-22%
<b>Closed Sales</b>					
Current Month 2009	79	18	14	1	219
Current Month 2008	97	17	16	2	256
Difference	-18	1	-2	-1	-37
% Change	-19%	6%	-13%	-50%	-14%
Year To Date 2009	724	106	117	18	2,095
Year To Date 2008	1,060	166	178	44	3,155
Difference	-336	-60	-61	-26	-1,060
% Change	-32%	-36%	-34%	-59%	-34%
<b>Average Sale Price</b>					
Current Month 2009	\$315,746	\$213,378	\$235,608	\$177,500	\$274,216
Current Month 2008	\$434,228	\$255,509	\$262,854	\$251,530	\$331,627
Difference	-118,482	-42,131	-27,246	-74,030	-57,411
% Change	-27%	-16%	-10%	-29%	-17%
Year To Date 2009	\$358,654	\$210,761	\$242,957	\$204,935	\$292,962
Year To Date 2008	\$385,201	\$209,975	\$240,719	\$205,859	\$298,225
Difference	-26,547	786	2,238	-924	-5,263
% Change	-7%	0%	1%	0%	-2%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**