

HEARTLAND MLS STATISTICS - KANSAS NEW HOMES

MONTH OF DECEMBER 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	1058	178	110	57	3296
NEW LISTINGS THIS MONTH	124	11	6	3	291
PENDING CONTRACTS					
Current Month - 2008	46	6	10	1	136
Current Month - 2007	92	12	14	1	230
Difference	-46	-6	-4	0	-94
% Change	-50%	-50%	-29%	0%	-41%
Year To Date - 2008	1073	186	186	49	3353
Year To Date - 2007	1855	291	252	76	5469
Difference	-782	-105	-66	-27	-2116
% Change	-42%	-36%	-26%	-36%	-39%
CLOSED SALES					
Current Month - 2008	61	12	15	4	213
Current Month - 2007	148	14	18	5	374
Difference	-87	-2	-3	-1	-161
% Change	-59%	-14%	-17%	-20%	-43%
Year To Date - 2008	1176	189	201	49	3530
Year To Date - 2007	1948	306	247	84	5813
Difference	-772	-117	-46	-35	-2283
% Change	-40%	-38%	-19%	-42%	-39%
AVERAGE SALE PRICE					
Current Month - 2008	365923	197420	263475	217806	317670
Current Month - 2007	411023	207652	259070	159058	315051
Difference	-45100	-10232	4405	58748	2619
% Change	-11%	-5%	2%	37%	1%
Year To Date - 2008	386290	207675	242695	208754	300752
Year To Date - 2007	372598	209415	235863	198328	291976
Difference	13692	-1740	6832	10426	8776
% Change	4%	-1%	3%	5%	3%

Pending Contracts = Pending or Sold status with Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period specified