

HEARTLAND MLS STATISTICS - KANSAS RESALE

Month Of January 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	2,949	833	379	287	14,479
NEW LISTINGS THIS MONTH	881	199	81	77	3,445
PENDING CONTRACTS					
Current Month - 2009	334	118	30	24	1,621
Current Month - 2008	507	132	55	15	2,115
Difference	-173	-14	-25	9	-494
% Change	-34.1%	-10.6%	-45.5%	60%	-23.4%
Year To Date - 2009	334	118	30	24	1,621
Year To Date - 2008	507	132	55	15	2,115
Difference	-173	-14	-25	9	-494
% Change	-34.1%	-10.6%	-45.5%	60%	-23.4%
CLOSED SALES					
Current Month - 2009	208	105	35	17	1,207
Current Month - 2008	331	102	35	16	1,501
Difference	-123	3	0	1	-294
% Change	-37.2%	2.9%	%	6.3%	-19.6%
Year To Date - 2009	208	105	35	17	1,207
Year To Date - 2008	331	102	35	16	1,501
Difference	-123	3	0	1	-294
% Change	-37.2%	2.9%	%	6.3%	-19.6%
AVERAGE SALE PRICE					
Current Month - 2009	\$198,413	\$56,306	\$139,430	\$150,664	\$116,585
Current Month - 2008	\$247,215	\$79,474	\$158,755	\$148,781	\$147,539
Difference	-\$48,802	-\$23,168	-\$19,325	\$1,883	-\$30,954
% Change	-19.7%	-29.2%	-12.2%	1.3%	-21%
Year To Date - 2009	\$198,413	\$56,306	\$139,430	\$150,664	\$116,585
Year To Date - 2008	\$247,215	\$79,474	\$158,755	\$148,781	\$147,539
Difference	-\$48,802	-\$23,168	-\$19,325	\$1,883	-\$30,954
% Change	-19.7%	-29.2%	-12.2%	1%	-21%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified