

HEARTLAND MLS STATISTICS - KANSAS RESALE

Month Of February 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3,121	838	390	299	14,748
NEW LISTINGS THIS MONTH	896	198	91	59	3,569
PENDING CONTRACTS					
Current Month - 2009	343	108	54	25	1,655
Current Month - 2008	519	121	52	18	2,023
Difference	-176	-13	2	7	-368
% Change	-33.9%	-10.7%	3.8%	38.9%	-18.2%
Year To Date - 2009	737	233	84	51	3,377
Year To Date - 2008	1,026	253	107	33	4,137
Difference	-289	-20	-23	18	-760
% Change	-28.2%	-7.9%	-21.5%	54.5%	-18.4%
CLOSED SALES					
Current Month - 2009	350	108	30	21	1,427
Current Month - 2008	374	108	49	12	1,700
Difference	-24	0	-19	9	-273
% Change	-6.4%	%	-38.8%	75%	-16.1%
Year To Date - 2009	562	213	65	38	2,646
Year To Date - 2008	705	210	84	28	3,201
Difference	-143	3	-19	10	-555
% Change	-20.3%	1.4%	-22.6%	35.7%	-17.3%
AVERAGE SALE PRICE					
Current Month - 2009	\$213,811	\$51,673	\$131,373	\$128,780	\$131,255
Current Month - 2008	\$217,948	\$65,630	\$105,129	\$196,616	\$138,311
Difference	-\$4,137	-\$13,957	\$26,244	-\$67,836	-\$7,056
% Change	-1.9%	-21.3%	25%	-34.5%	-5.1%
Year To Date - 2009	\$207,925	\$53,957	\$135,711	\$138,571	\$124,585
Year To Date - 2008	\$231,689	\$72,354	\$127,473	\$169,282	\$142,638
Difference	-\$23,764	-\$18,397	\$8,238	-\$30,711	-\$18,053
% Change	-10.3%	-25.4%	6.5%	-18%	-12.7%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified