

Heartland MLS Statistics - Kansas Resale

Month of March 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,430	879	428	326	15,512
New Listings This Month	1,148	252	112	80	4,322
Pending Contracts					
Current Month 2009	498	113	53	29	2,072
Current Month 2008	640	126	66	37	2,508
Difference	-142	-13	-13	-8	-436
% Change	-22%	-10%	-20%	-22%	-17%
Year To Date 2009	1,361	352	136	85	5,663
Year To Date 2008	1,696	385	177	70	6,736
Difference	-335	-33	-41	15	-1,073
% Change	-20%	-9%	-23%	21%	-16%
Closed Sales					
Current Month 2009	462	112	51	29	1,914
Current Month 2008	555	112	61	21	2,137
Difference	-93	0	-10	8	-223
% Change	-17%	0%	-16%	38%	-10%
Year To Date 2009	1,033	326	116	67	4,605
Year To Date 2008	1,326	331	148	51	5,544
Difference	-293	-5	-32	16	-939
% Change	-22%	-2%	-22%	31%	-17%
Average Sale Price					
Current Month 2009	\$220,505	\$67,466	\$137,008	\$155,624	\$137,021
Current Month 2008	\$221,379	\$70,518	\$126,179	\$148,043	\$144,633
Difference	-874	-3,052	10,829	7,581	-7,612
% Change	0%	-4%	9%	5%	-5%
Year To Date 2009	\$213,317	\$58,543	\$136,282	\$145,952	\$129,193
Year To Date 2008	\$227,648	\$72,490	\$128,052	\$163,704	\$144,198
Difference	-14,331	-13,946	8,229	-17,752	-15,005
% Change	-6%	-19%	6%	-11%	-10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified