

Heartland MLS Statistics - Kansas Resale

Month of May 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,431	867	452	340	15,742
New Listings This Month	1,182	217	106	71	4,307
Pending Contracts					
Current Month 2009	575	94	58	27	2,180
Current Month 2008	750	125	64	26	2,568
Difference	-175	-31	-6	1	-388
% Change	-23%	-25%	-9%	4%	-15%
Year To Date 2009	2,736	598	235	153	10,507
Year To Date 2008	3,230	629	297	120	12,016
Difference	-494	-31	-62	33	-1,509
% Change	-15%	-5%	-21%	28%	-13%
Closed Sales					
Current Month 2009	672	117	42	31	2,243
Current Month 2008	779	131	53	29	2,712
Difference	-107	-14	-11	2	-469
% Change	-14%	-11%	-21%	7%	-17%
Year To Date 2009	2,240	558	196	129	8,843
Year To Date 2008	2,709	590	259	109	10,603
Difference	-469	-32	-63	20	-1,760
% Change	-17%	-5%	-24%	18%	-17%
Average Sale Price					
Current Month 2009	\$223,601	\$69,671	\$142,845	\$135,997	\$149,536
Current Month 2008	\$233,858	\$73,698	\$135,920	\$193,252	\$156,634
Difference	-10,257	-4,026	6,925	-57,255	-7,098
% Change	-4%	-5%	5%	-30%	-5%
Year To Date 2009	\$219,594	\$61,561	\$137,288	\$141,850	\$137,584
Year To Date 2008	\$227,440	\$70,206	\$132,872	\$162,640	\$147,521
Difference	-7,846	-8,645	4,415	-20,790	-9,937
% Change	-3%	-12%	3%	-13%	-7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified