

## Heartland MLS Statistics - Kansas Resale

Month of July 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
<b>Current Inventory</b>	3,170	864	446	324	15,620
<b>New Listings This Month</b>	1,095	234	115	76	4,505
<b>Pending Contracts</b>					
Current Month 2009	600	122	67	41	2,274
Current Month 2008	613	141	59	23	2,483
Difference	-13	-19	8	18	-209
% Change	-2%	-13%	14%	78%	-8%
Year To Date 2009	4,348	855	368	225	15,879
Year To Date 2008	4,573	916	418	171	17,023
Difference	-225	-61	-50	54	-1,144
% Change	-5%	-7%	-12%	32%	-7%
<b>Closed Sales</b>					
Current Month 2009	838	124	62	33	2,709
Current Month 2008	763	134	70	28	2,687
Difference	75	-10	-8	5	22
% Change	10%	-7%	-11%	18%	1%
Year To Date 2009	3,900	807	325	203	14,266
Year To Date 2008	4,273	865	394	164	15,915
Difference	-373	-58	-69	39	-1,649
% Change	-9%	-7%	-18%	24%	-10%
<b>Average Sale Price</b>					
Current Month 2009	\$229,881	\$81,266	\$160,965	\$159,919	\$161,536
Current Month 2008	\$231,842	\$78,462	\$165,239	\$180,560	\$161,438
Difference	-1,961	2,805	-4,274	-20,640	99
% Change	-1%	4%	-3%	-11%	0%
Year To Date 2009	\$225,933	\$65,331	\$140,948	\$153,364	\$146,295
Year To Date 2008	\$232,474	\$73,252	\$141,667	\$167,719	\$153,076
Difference	-6,541	-7,921	-719	-14,355	-6,780
% Change	-3%	-11%	-1%	-9%	-4%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**