

# HEARTLAND MLS STATISTICS - KANSAS RESALE

## Month Of August 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3,396	1,100	490	358	17,508
NEW LISTINGS THIS MONTH	1,068	287	115	66	4,428
PENDING CONTRACTS					
Current Month - 2008	460	129	53	33	2,106
Current Month - 2007	636	138	51	25	2,346
Difference	-176	-9	2	8	-240
% Change	-27.7%	-6.5%	3.9%	32%	-10.2%
Year To Date - 2008	5,037	1,060	475	205	19,315
Year To Date - 2007	5,832	1,124	482	261	20,887
Difference	-795	-64	-7	-56	-1572
% Change	-13.6%	-5.7%	-1.5%	-21.5%	-7.5%
CLOSED SALES					
Current Month - 2008	638	126	61	26	2,441
Current Month - 2007	807	167	65	43	2,800
Difference	-169	-41	-4	-17	-359
% Change	-20.9%	-24.6%	-6.2%	-39.5%	-12.8%
Year To Date - 2008	4,900	990	455	189	18,329
Year To Date - 2007	5,621	1,101	477	267	20,303
Difference	-721	-111	-22	-78	-1974
% Change	-12.8%	-10.1%	-4.6%	-29.2%	-9.7%
AVERAGE SALE PRICE					
Current Month - 2008	\$241,460	\$79,424	\$141,247	\$172,015	\$155,355
Current Month - 2007	\$234,163	\$76,414	\$144,906	\$175,814	\$163,694
Difference	\$7,297	\$3,010	-\$3,659	-\$3,799	-\$8,339
% Change	3.1%	3.9%	-2.5%	-2.2%	-5.1%
Year To Date - 2008	\$233,623	\$73,521	\$141,610	\$168,229	\$153,324
Year To Date - 2007	\$235,022	\$83,844	\$151,873	\$175,959	\$161,069
Difference	-\$1,399	-\$10,323	-\$10,263	-\$7,730	-\$7,745
% Change	-.6%	-12.3%	-6.8%	-4%	-4.8%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified