

Heartland MLS Statistics - Kansas Resale

Month of August 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,170	909	431	319	15,624
New Listings This Month	1,053	261	93	61	4,243
Pending Contracts					
Current Month 2009	522	113	55	33	2,219
Current Month 2008	554	125	55	32	2,245
Difference	-32	-12	0	1	-26
% Change	-6%	-10%	0%	3%	-1%
Year To Date 2009	5,012	992	426	260	18,370
Year To Date 2008	5,128	1,041	473	204	19,270
Difference	-116	-49	-47	56	-900
% Change	-2%	-5%	-10%	27%	-5%
Closed Sales					
Current Month 2009	673	126	54	34	2,368
Current Month 2008	647	127	61	26	2,469
Difference	26	-1	-7	8	-101
% Change	4%	-1%	-11%	31%	-4%
Year To Date 2009	4,589	935	381	237	16,677
Year To Date 2008	4,921	992	455	191	18,386
Difference	-332	-57	-74	46	-1,709
% Change	-7%	-6%	-16%	24%	-9%
Average Sale Price					
Current Month 2009	\$226,136	\$77,534	\$151,583	\$164,915	\$153,590
Current Month 2008	\$240,764	\$79,190	\$141,248	\$172,015	\$155,260
Difference	-14,628	-1,656	10,336	-7,100	-1,669
% Change	-6%	-2%	7%	-4%	-1%
Year To Date 2009	\$225,959	\$66,874	\$142,673	\$155,021	\$147,382
Year To Date 2008	\$233,548	\$74,013	\$141,611	\$168,284	\$153,369
Difference	-7,589	-7,138	1,063	-13,263	-5,988
% Change	-3%	-10%	1%	-8%	-4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified