

HEARTLAND MLS STATISTICS - KANSAS RESALE

Month Of September 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3,463	1,087	490	352	17,200
NEW LISTINGS THIS MONTH	1,003	245	98	86	4,048
PENDING CONTRACTS					
Current Month - 2008	411	133	53	22	1,923
Current Month - 2007	510	130	53	19	1,916
Difference	-99	3	0	3	7
% Change	-19.4%	2.3%	%	15.8%	.4%
Year To Date - 2008	5,546	1,188	530	227	21,382
Year To Date - 2007	6,341	1,252	535	279	22,794
Difference	-795	-64	-5	-52	-1412
% Change	-12.5%	-5.1%	-.9%	-18.6%	-6.2%
CLOSED SALES					
Current Month - 2008	563	148	47	33	2,325
Current Month - 2007	550	119	46	23	2,067
Difference	13	29	1	10	258
% Change	2.4%	24.4%	2.2%	43.5%	12.5%
Year To Date - 2008	5,470	1,140	502	222	20,678
Year To Date - 2007	6,171	1,220	523	290	22,370
Difference	-701	-80	-21	-68	-1692
% Change	-11.4%	-6.6%	-4%	-23.4%	-7.6%
AVERAGE SALE PRICE					
Current Month - 2008	\$220,856	\$78,956	\$158,752	\$170,056	\$142,966
Current Month - 2007	\$223,592	\$80,582	\$139,754	\$218,883	\$151,909
Difference	-\$2,736	-\$1,626	\$18,998	-\$48,827	-\$8,943
% Change	-1.2%	-2%	13.6%	-22.3%	-5.9%
Year To Date - 2008	\$232,272	\$74,654	\$143,215	\$168,500	\$152,179
Year To Date - 2007	\$234,003	\$83,526	\$150,807	\$179,364	\$160,222
Difference	-\$1,731	-\$8,872	-\$7,592	-\$10,864	-\$8,043
% Change	-.7%	-10.6%	-5%	-6%	-5%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified