

## Heartland MLS Statistics - Kansas Resale

Month of September 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
<b>Current Inventory</b>	3,075	915	417	304	15,231
<b>New Listings This Month</b>	1,106	273	112	69	4,321
<b>Pending Contracts</b>					
Current Month 2009	503	96	46	27	2,118
Current Month 2008	491	135	53	22	2,025
Difference	12	-39	-7	5	93
% Change	2%	-29%	-13%	23%	5%
Year To Date 2009	5,726	1,112	477	291	20,855
Year To Date 2008	5,618	1,176	526	226	21,295
Difference	108	-64	-49	65	-440
% Change	2%	-5%	-9%	29%	-2%
<b>Closed Sales</b>					
Current Month 2009	654	125	62	35	2,349
Current Month 2008	570	148	48	33	2,350
Difference	84	-23	14	2	-1
% Change	15%	-16%	29%	6%	0%
Year To Date 2009	5,257	1,062	443	272	19,072
Year To Date 2008	5,491	1,140	503	224	20,736
Difference	-234	-78	-60	48	-1,664
% Change	-4%	-7%	-12%	21%	-8%
<b>Average Sale Price</b>					
Current Month 2009	\$225,952	\$74,659	\$155,637	\$134,052	\$150,427
Current Month 2008	\$221,312	\$78,977	\$158,776	\$170,056	\$143,155
Difference	4,640	-4,318	-3,139	-36,004	7,273
% Change	2%	-5%	-2%	-21%	5%
Year To Date 2009	\$225,905	\$67,702	\$144,488	\$152,473	\$147,782
Year To Date 2008	\$232,278	\$74,657	\$143,249	\$168,545	\$152,212
Difference	-6,373	-6,955	1,239	-16,073	-4,430
% Change	-3%	-9%	1%	-10%	-3%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**