

# HEARTLAND MLS STATISTICS - KANSAS RESALE

## Month Of October 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3,229	1,035	432	318	16,254
NEW LISTINGS THIS MONTH	788	247	84	53	3,521
PENDING CONTRACTS					
Current Month - 2008	320	124	54	24	1,709
Current Month - 2007	544	144	53	33	2,114
Difference	-224	-20	1	-9	-405
% Change	-41.2%	-13.9%	1.9%	-27.3%	-19.2%
Year To Date - 2008	5,950	1,314	585	250	23,185
Year To Date - 2007	6,884	1,396	588	312	24,905
Difference	-934	-82	-3	-62	-1720
% Change	-13.6%	-5.9%	-5%	-19.9%	-6.9%
CLOSED SALES					
Current Month - 2008	458	140	57	20	1,943
Current Month - 2007	569	149	52	26	2,170
Difference	-111	-9	5	-6	-227
% Change	-19.5%	-6%	9.6%	-23.1%	-10.5%
Year To Date - 2008	5,941	1,280	560	243	22,656
Year To Date - 2007	6,740	1,369	575	316	24,540
Difference	-799	-89	-15	-73	-1884
% Change	-11.9%	-6.5%	-2.6%	-23.1%	-7.7%
AVERAGE SALE PRICE					
Current Month - 2008	\$230,355	\$65,957	\$111,848	\$144,733	\$137,132
Current Month - 2007	\$226,830	\$82,738	\$129,255	\$152,202	\$156,111
Difference	\$3,525	-\$16,781	-\$17,407	-\$7,469	-\$18,979
% Change	1.6%	-20.3%	-13.5%	-4.9%	-12.2%
Year To Date - 2008	\$232,123	\$73,705	\$140,052	\$166,604	\$150,902
Year To Date - 2007	\$233,398	\$83,440	\$148,858	\$177,129	\$159,859
Difference	-\$1,275	-\$9,735	-\$8,806	-\$10,525	-\$8,957
% Change	-5%	-11.7%	-5.9%	-6%	-5.6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified