

## Heartland MLS Statistics - Kansas Resale

### Month of October 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
<b>Current Inventory</b>	2,922	944	453	306	14,794
<b>New Listings This Month</b>	938	247	122	71	3,820
<b>Pending Contracts</b>					
Current Month 2009	514	125	43	28	2,074
Current Month 2008	383	123	53	25	1,774
Difference	131	2	-10	3	300
% Change	34%	2%	-19%	12%	17%
Year To Date 2009	6,424	1,254	517	323	23,265
Year To Date 2008	6,001	1,299	579	251	23,070
Difference	423	-45	-62	72	195
% Change	7%	-3%	-11%	29%	1%
<b>Closed Sales</b>					
Current Month 2009	734	113	56	34	2,527
Current Month 2008	459	140	57	20	1,956
Difference	275	-27	-1	14	571
% Change	60%	-19%	-2%	70%	29%
Year To Date 2009	6,004	1,181	500	307	21,677
Year To Date 2008	5,950	1,280	560	244	22,692
Difference	54	-99	-60	63	-1,015
% Change	1%	-8%	-11%	26%	-4%
<b>Average Sale Price</b>					
Current Month 2009	\$210,407	\$78,583	\$150,122	\$170,418	\$148,009
Current Month 2008	\$230,259	\$65,957	\$111,849	\$144,733	\$137,011
Difference	-19,851	12,625	38,273	25,685	10,998
% Change	-9%	19%	34%	18%	8%
Year To Date 2009	\$223,846	\$68,726	\$145,151	\$154,324	\$147,769
Year To Date 2008	\$232,122	\$73,706	\$140,053	\$166,594	\$150,902
Difference	-8,276	-4,980	5,099	-12,269	-3,133
% Change	-4%	-7%	4%	-7%	-2%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**