

# HEARTLAND MLS STATISTICS - KANSAS RESALE

## Month Of November 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3,003	967	419	298	15,273
NEW LISTINGS THIS MONTH	592	207	68	42	2,768
PENDING CONTRACTS					
Current Month - 2008	293	110	37	16	1,400
Current Month - 2007	428	107	40	17	1,667
Difference	-135	3	-3	-1	-267
% Change	-31.5%	2.8%	-7.5%	-5.9%	-16%
Year To Date - 2008	6,300	1,421	620	268	24,623
Year To Date - 2007	7,312	1,503	627	328	26,569
Difference	-1012	-82	-7	-60	-1946
% Change	-13.8%	-5.5%	-1.1%	-18.3%	-7.3%
CLOSED SALES					
Current Month - 2008	336	95	46	18	1,502
Current Month - 2007	506	120	46	27	1,926
Difference	-170	-25	0	-9	-424
% Change	-33.6%	-20.8%	%	-33.3%	-22%
Year To Date - 2008	6,279	1,375	606	261	24,173
Year To Date - 2007	7,246	1,489	621	343	26,466
Difference	-967	-114	-15	-82	-2293
% Change	-13.3%	-7.7%	-2.4%	-23.9%	-8.7%
AVERAGE SALE PRICE					
Current Month - 2008	\$222,706	\$58,238	\$122,072	\$249,700	\$136,140
Current Month - 2007	\$235,624	\$77,016	\$143,017	\$139,258	\$155,101
Difference	-\$12,918	-\$18,778	-\$20,945	\$110,442	-\$18,961
% Change	-5.5%	-24.4%	-14.6%	79.3%	-12.2%
Year To Date - 2008	\$231,609	\$72,636	\$138,687	\$172,335	\$149,966
Year To Date - 2007	\$233,553	\$82,923	\$148,426	\$174,148	\$159,513
Difference	-\$1,944	-\$10,287	-\$9,739	-\$1,813	-\$9,547
% Change	-.8%	-12.4%	-6.6%	-1%	-6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified