

Heartland MLS Statistics - Kansas Resale
Month of November 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	2,704	907	424	294	14,166
New Listings This Month	647	212	78	60	2,847
Pending Contracts					
Current Month 2009	280	113	36	16	1,356
Current Month 2008	340	112	36	16	1,432
Difference	-60	1	0	0	-76
% Change	-18%	1%	0%	0%	-5%
Year To Date 2009	6,880	1,385	554	342	24,959
Year To Date 2008	6,341	1,411	615	267	24,498
Difference	539	-26	-61	75	461
% Change	9%	-2%	-10%	28%	2%
Closed Sales					
Current Month 2009	707	153	34	28	2,375
Current Month 2008	341	96	46	18	1,516
Difference	366	57	-12	10	859
% Change	107%	59%	-26%	56%	57%
Year To Date 2009	6,721	1,338	534	336	24,096
Year To Date 2008	6,291	1,376	606	262	24,208
Difference	430	-38	-72	74	-112
% Change	7%	-3%	-12%	28%	0%
Average Sale Price					
Current Month 2009	\$211,929	\$75,890	\$137,461	\$151,998	\$148,018
Current Month 2008	\$223,682	\$57,674	\$122,072	\$249,700	\$136,222
Difference	-11,753	18,217	15,389	-97,702	11,796
% Change	-5%	32%	13%	-39%	9%
Year To Date 2009	\$222,528	\$69,627	\$144,662	\$154,088	\$147,746
Year To Date 2008	\$231,665	\$72,587	\$138,688	\$172,303	\$149,982
Difference	-9,137	-2,960	5,974	-18,215	-2,236
% Change	-4%	-4%	4%	-11%	-1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified