

HEARTLAND MLS STATISTICS - KANSAS RESALE

MONTH OF DECEMBER 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	2815	846	385	295	14159
NEW LISTINGS THIS MONTH	525	166	56	50	2326
PENDING CONTRACTS					
Current Month - 2008	237	123	40	17	1324
Current Month - 2007	323	95	33	14	1363
Difference	-86	28	7	3	-39
% Change	-27%	29%	21%	21%	-3%
Year To Date - 2008	6604	1548	655	285	26009
Year To Date - 2007	7634	1598	660	342	27927
Difference	-1030	-50	-5	-57	-1918
% Change	-13%	-3%	-1%	-17%	-7%
CLOSED SALES					
Current Month - 2008	421	141	42	17	1707
Current Month - 2007	444	117	40	18	1677
Difference	-23	24	2	-1	30
% Change	-5%	21%	5%	-6%	2%
Year To Date - 2008	6705	1517	648	278	25901
Year To Date - 2007	7690	1606	661	361	28143
Difference	-985	-89	-13	-83	-2242
% Change	-13%	-6%	-2%	-23%	-8%
AVERAGE SALE PRICE					
Current Month - 2008	219416	59922	134020	154685	132100
Current Month - 2007	237602	75182	122696	153510	148774
Difference	-18186	-15260	11324	1175	-16674
% Change	-8%	-20%	9%	1%	-11%
Year To Date - 2008	230918	71409	138385	171255	148793
Year To Date - 2007	233787	82359	146869	173119	158873
Difference	-2869	-10950	-8484	-1864	-10080
% Change	-1%	-13%	-6%	-1%	-6%

Pending Contracts = Pending or Sold status with Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period specified