

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of January 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,012	1,009	493	342	17,738
NEW LISTINGS THIS MONTH	999	211	94	82	3,753
PENDING CONTRACTS					
Current Month - 2009	381	132	35	25	1,794
Current Month - 2008	598	148	66	22	2,398
Difference	-217	-16	-31	3	-604
% Change	-36.3%	-10.8%	-47%	13.6%	-25.2%
Year To Date - 2009	381	132	35	25	1,794
Year To Date - 2008	598	148	66	22	2,398
Difference	-217	-16	-31	3	-604
% Change	-36.3%	-10.8%	-47%	13.6%	-25.2%
CLOSED SALES					
Current Month - 2009	254	110	46	18	1,350
Current Month - 2008	419	115	51	17	1,730
Difference	-165	-5	-5	1	-380
% Change	-39.4%	-4.3%	-9.8%	5.9%	-22%
Year To Date - 2009	254	110	46	18	1,350
Year To Date - 2008	419	115	51	17	1,730
Difference	-165	-5	-5	1	-380
% Change	-39.4%	-4.3%	-9.8%	5.9%	-22%
AVERAGE SALE PRICE					
Current Month - 2009	\$232,620	\$64,206	\$172,932	\$153,183	\$136,747
Current Month - 2008	\$269,431	\$95,039	\$178,690	\$158,852	\$166,054
Difference	-\$36,811	-\$30,833	-\$5,758	-\$5,669	-\$29,307
% Change	-13.7%	-32.4%	-3.2%	-3.6%	-17.6%
Year To Date - 2009	\$232,620	\$64,206	\$172,932	\$153,183	\$136,747
Year To Date - 2008	\$269,431	\$95,039	\$178,690	\$158,852	\$166,054
Difference	-\$36,811	-\$30,833	-\$5,758	-\$5,669	-\$29,307
% Change	-13.7%	-32.4%	-3.2%	-4%	-17.6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified