

HEARTLAND MLS STATISTICS - KANSAS TOTAL**Month Of February 2009**

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,155	1,008	501	351	17,913
NEW LISTINGS THIS MONTH	998	207	103	60	3,854
PENDING CONTRACTS					
Current Month - 2009	407	118	65	29	1,881
Current Month - 2008	641	141	67	25	2,361
Difference	-234	-23	-2	4	-480
% Change	-36.5%	-16.3%	-3%	16%	-20.3%
Year To Date - 2009	849	257	100	56	3,785
Year To Date - 2008	1,238	289	133	47	4,757
Difference	-389	-32	-33	9	-972
% Change	-31.4%	-11.1%	-24.8%	19.1%	-20.4%
CLOSED SALES					
Current Month - 2009	403	118	36	22	1,587
Current Month - 2008	451	122	63	17	1,955
Difference	-48	-4	-27	5	-368
% Change	-10.6%	-3.3%	-42.9%	29.4%	-18.8%
Year To Date - 2009	661	228	82	40	2,951
Year To Date - 2008	870	237	114	34	3,685
Difference	-209	-9	-32	6	-734
% Change	-24%	-3.8%	-28.1%	17.6%	-19.9%
AVERAGE SALE PRICE					
Current Month - 2009	\$238,133	\$66,200	\$150,229	\$130,109	\$148,447
Current Month - 2008	\$244,661	\$78,367	\$142,294	\$193,747	\$157,063
Difference	-\$6,528	-\$12,167	\$7,935	-\$63,638	-\$8,616
% Change	-2.7%	-15.5%	5.6%	-32.8%	-5.5%
Year To Date - 2009	\$235,708	\$65,238	\$162,965	\$140,492	\$143,084
Year To Date - 2008	\$256,590	\$86,457	\$158,577	\$176,300	\$161,284
Difference	-\$20,882	-\$21,219	\$4,388	-\$35,808	-\$18,200
% Change	-8.1%	-24.5%	2.8%	-20%	-11.3%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified