

Heartland MLS Statistics - Kansas Total

Month of March 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,422	1,030	541	367	18,553
New Listings This Month	1,245	288	130	82	4,626
Pending Contracts					
Current Month 2009	570	121	64	30	2,287
Current Month 2008	764	148	87	42	2,879
Difference	-194	-27	-23	-12	-592
% Change	-25%	-18%	-26%	-29%	-21%
Year To Date 2009	1,547	385	163	92	6,292
Year To Date 2008	2,035	445	224	89	7,735
Difference	-488	-60	-61	3	-1,443
% Change	-24%	-13%	-27%	3%	-19%
Closed Sales					
Current Month 2009	523	119	58	34	2,105
Current Month 2008	686	131	77	28	2,490
Difference	-163	-12	-19	6	-385
% Change	-24%	-9%	-25%	21%	-15%
Year To Date 2009	1,194	348	141	74	5,106
Year To Date 2008	1,626	381	195	64	6,411
Difference	-432	-33	-54	10	-1,305
% Change	-27%	-9%	-28%	16%	-20%
Average Sale Price					
Current Month 2009	\$231,371	\$75,563	\$145,761	\$157,626	\$150,788
Current Month 2008	\$249,872	\$90,923	\$140,614	\$159,254	\$167,790
Difference	-18,501	-15,360	5,147	-1,627	-17,002
% Change	-7%	-17%	4%	-1%	-10%
Year To Date 2009	\$233,457	\$68,685	\$155,832	\$148,365	\$145,697
Year To Date 2008	\$254,559	\$89,397	\$152,248	\$171,147	\$164,893
Difference	-21,102	-20,712	3,583	-22,782	-19,195
% Change	-8%	-23%	2%	-13%	-12%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified