

Heartland MLS Statistics - Kansas Total

Month of April 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,369	1,027	546	376	18,536
New Listings This Month	1,262	249	126	86	4,849
Pending Contracts					
Current Month 2009	653	150	63	33	2,518
Current Month 2008	902	136	77	28	3,089
Difference	-249	14	-14	5	-571
% Change	-28%	10%	-18%	18%	-18%
Year To Date 2009	2,280	540	223	129	8,943
Year To Date 2008	2,937	581	301	117	10,822
Difference	-657	-41	-78	12	-1,879
% Change	-22%	-7%	-26%	10%	-17%
Closed Sales					
Current Month 2009	586	121	47	33	2,151
Current Month 2008	723	150	77	35	2,705
Difference	-137	-29	-30	-2	-554
% Change	-19%	-19%	-39%	-6%	-20%
Year To Date 2009	1,786	469	188	107	7,269
Year To Date 2008	2,349	531	272	99	9,116
Difference	-563	-62	-84	8	-1,847
% Change	-24%	-12%	-31%	8%	-20%
Average Sale Price					
Current Month 2009	\$241,175	\$68,919	\$147,024	\$144,264	\$155,633
Current Month 2008	\$248,337	\$81,347	\$171,009	\$141,410	\$165,190
Difference	-7,162	-12,428	-23,985	2,854	-9,557
% Change	-3%	-15%	-14%	2%	-6%
Year To Date 2009	\$235,741	\$68,745	\$153,630	\$147,100	\$148,677
Year To Date 2008	\$252,644	\$87,123	\$157,559	\$160,634	\$164,981
Difference	-16,903	-18,378	-3,929	-13,534	-16,304
% Change	-7%	-21%	-2%	-8%	-10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified