

Heartland MLS Statistics - Kansas Total

Month of May 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,304	1,010	537	382	18,473
New Listings This Month	1,286	233	117	80	4,585
Pending Contracts					
Current Month 2009	650	109	71	30	2,429
Current Month 2008	864	142	80	33	2,913
Difference	-214	-33	-9	-3	-484
% Change	-25%	-23%	-11%	-9%	-17%
Year To Date 2009	3,089	658	292	166	11,656
Year To Date 2008	3,801	723	381	150	13,733
Difference	-712	-65	-89	16	-2,077
% Change	-19%	-9%	-23%	11%	-15%
Closed Sales					
Current Month 2009	755	122	56	34	2,474
Current Month 2008	901	145	79	30	3,081
Difference	-146	-23	-23	4	-607
% Change	-16%	-16%	-29%	13%	-20%
Year To Date 2009	2,555	594	244	141	9,784
Year To Date 2008	3,250	676	351	129	12,197
Difference	-695	-82	-107	12	-2,413
% Change	-21%	-12%	-30%	9%	-20%
Average Sale Price					
Current Month 2009	\$237,616	\$73,534	\$170,934	\$148,878	\$162,190
Current Month 2008	\$253,413	\$86,450	\$171,109	\$192,885	\$172,449
Difference	-15,796	-12,917	-175	-44,006	-10,258
% Change	-6%	-15%	0%	-23%	-6%
Year To Date 2009	\$236,393	\$70,306	\$157,601	\$147,529	\$152,187
Year To Date 2008	\$252,857	\$86,979	\$160,609	\$168,134	\$166,867
Difference	-16,464	-16,673	-3,008	-20,605	-14,680
% Change	-7%	-19%	-2%	-12%	-9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified