

Heartland MLS Statistics - Kansas Total

Month of June 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,175	1,020	525	380	18,371
New Listings This Month	1,245	236	140	73	4,776
Pending Contracts					
Current Month 2009	697	125	82	26	2,613
Current Month 2008	825	162	85	31	2,820
Difference	-128	-37	-3	-5	-207
% Change	-16%	-23%	-4%	-16%	-7%
Year To Date 2009	4,001	795	374	197	14,643
Year To Date 2008	4,626	885	466	181	16,548
Difference	-625	-90	-92	16	-1,905
% Change	-14%	-10%	-20%	9%	-12%
Closed Sales					
Current Month 2009	876	132	78	44	2,869
Current Month 2008	925	157	83	31	2,972
Difference	-49	-25	-5	13	-103
% Change	-5%	-16%	-6%	42%	-3%
Year To Date 2009	3,443	730	324	186	12,701
Year To Date 2008	4,175	833	434	160	15,169
Difference	-732	-103	-110	26	-2,468
% Change	-18%	-12%	-25%	16%	-16%
Average Sale Price					
Current Month 2009	\$257,929	\$85,858	\$158,317	\$184,257	\$173,445
Current Month 2008	\$263,763	\$96,010	\$170,056	\$174,059	\$181,204
Difference	-5,834	-10,152	-11,739	10,198	-7,759
% Change	-2%	-11%	-7%	6%	-4%
Year To Date 2009	\$241,724	\$72,813	\$157,242	\$157,059	\$156,903
Year To Date 2008	\$255,273	\$88,681	\$162,416	\$169,282	\$169,676
Difference	-13,550	-15,868	-5,174	-12,224	-12,773
% Change	-5%	-18%	-3%	-7%	-8%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified