

Heartland MLS Statistics - Kansas Total

Month of July 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,984	997	530	361	18,167
New Listings This Month	1,210	249	126	78	4,810
Pending Contracts					
Current Month 2009	666	131	83	41	2,492
Current Month 2008	712	155	78	26	2,799
Difference	-46	-24	5	15	-307
% Change	-6%	-15%	6%	58%	-11%
Year To Date 2009	4,882	938	459	239	17,533
Year To Date 2008	5,335	1,040	544	207	19,343
Difference	-453	-102	-85	32	-1,810
% Change	-8%	-10%	-16%	15%	-9%
Closed Sales					
Current Month 2009	932	137	80	33	2,976
Current Month 2008	861	155	93	32	3,013
Difference	71	-18	-13	1	-37
% Change	8%	-12%	-14%	3%	-1%
Year To Date 2009	4,397	872	406	219	15,737
Year To Date 2008	5,036	988	527	192	18,182
Difference	-639	-116	-121	27	-2,445
% Change	-13%	-12%	-23%	14%	-13%
Average Sale Price					
Current Month 2009	\$243,639	\$91,675	\$173,537	\$159,919	\$174,691
Current Month 2008	\$253,490	\$94,367	\$184,011	\$186,313	\$176,779
Difference	-9,851	-2,692	-10,474	-26,394	-2,088
% Change	-4%	-3%	-6%	-14%	-1%
Year To Date 2009	\$241,890	\$75,967	\$160,565	\$157,490	\$160,209
Year To Date 2008	\$254,969	\$89,573	\$166,226	\$172,121	\$170,859
Difference	-13,078	-13,606	-5,662	-14,631	-10,650
% Change	-5%	-15%	-3%	-9%	-6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified